



RENSCONNECT

WHERE BUSINESS + COMMUNITY CONVERGE

NON-STOP NETWORKING

Chamber's 123rd Annual Dinner {with a Twist}



This is the event Chamber members look forward to, can't wait to get to and don't want to leave! Attracting hundreds of regional business professionals, the Chamber's 123rd Annual Dinner {with a twist} & Business Expo gives you maximum opportunity to Market, Develop & Connect. What's the {twist}? Freeflowing networking all evening long with more than 50 expo booths, lavish culinary stations, casual seating and a decadent dessert room. Keep the networking going at our rooftop after party, with views of the city's skyline at sunset.



THU MAY 11
Register now at renscochamber.com/events
🕒 Networking Reception and Business Expo start at 5:30 p.m. \$140 per member. Expo booth \$450. Franklin Plaza Ballroom, Fourth & Grand Streets in Troy.



Presenting sponsors

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ASK A BOARD MEMBER:

Transforming Lives with R&D

Christopher Conway is president at Curia Global, Inc., a leading contract research, development and manufacturing organization (CDMO). He is responsible for Curia's global Research and Development organization, partnering with pharmaceutical and biotechnology companies to accelerate products to market and improve patients' lives. He is also the executive co-sponsor of Curia's Diversity, Equity and Inclusion Council, working to cultivate an environment where all employees thrive.



Q » What drives Curia's research and development?

A » Curia is dedicated to rapidly and reliably delivering diverse, high quality, complex services and products that enable our customers to improve patients' lives. Our diverse employees (4,000 of them at 30 sites across the globe) provide customers with world-renowned scientific expertise and a passion for rapidly advancing the development of new, life-changing — oftentimes life-saving — therapeutics. Curia's employees strive for excellence every day in order to bring this positive impact to patients and families around the world, individuals who are facing devastating health challenges.

Q » How have you approached your role co-sponsoring Curia's DEI efforts?

A » Curia's DE&I efforts are very important to me and, of course, to the whole of Curia. As we continue to grow, it's important to recognize that the diversity of our employee population is what enables Curia to be an industry leader. It's also important for us to build a culture that celebrates our differences, while aligning us with common goals. When we launched Curia's global Diversity, Equity, and Inclusion Council in late 2020 to formalize and drive this initiative, I jumped at the opportunity to be a part of it. With approximately 40 global members, the DE&I Council is a committed and focused group of global employees who have raised their hand to help cultivate a work environment where all employees thrive.

Q » What have you brought to your role on the Chamber's board of directors?

A » It's quite an honor to be able to work with individuals who each bring great talent, unique perspective and a wealth of knowledge from each of their diverse industries. The board is dedicated to having a dramatic positive impact on the county's businesses, culture, and most importantly, people. The Chamber continues to grow in its role as an advocate and dynamic collaborator with the public and private sectors. It gives me great hope for the future. Given that Curia is a life sciences organization, I think I bring a unique perspective to the board, however, it's the strength of the collective group that continues to impress me. It is that very strength that is improving the lives of the people in our communities.

Market. Develop. Connect.

RENSCOCHAMBER.COM
90 FOURTH STREET, STE. 200 | TROY, N.Y. 12180



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New Members

Awards by Walsh's & Creative Marketing
Promotional Products
Rep: Steven Pesta
233 Ontario Street
Cohoes, NY 12047
Phone: 518.235.6362
steve@awardsbywalsh.com
visit awardsbywalsh.com

Blue Crew Pools Inc.
Pool Maintenance
Rep: Amy Bertram
700 Columbia Turnpike
East Greenbush , NY 12061
Phone: 518.285.0460
amy@bluecrewpools.com
visit bluecrewpools.com

City of Rensselaer IDA
Non-profit Organization
Rep: Jack Bonesteel
62 Washington Street
Rensselaer, NY 12144
Phone: 518.860.2082
jack.bonesteel@rensselaerny.gov
visit cityofrensselaerida.com

Grill Mediterranean Cuisine/Mega Istanbul Food Court
Restaurant
Rep: Firat Karatas
908 River Street
Troy, NY 12180
Phone: 518.203.7800
908grill@gmail.com
visit megaistanbul.com

Life Storage
Real Estate
Rep: Sarah Titterington
500 River Street
Troy, NY 12180
Phone: 518.312.4478
stitterington@lifestorage.com
visit lifestorage.com/8234

The Mind and More
Health & Wellness
Rep: Brian Clemente
353 Broadway
Troy, NY 12180
Phone: 518.874.9001
drbrian@themindandmore.com
visit themindandmore.com

Oh Corn! Arepas and More
Restaurant
Rep: Jose Theoktisto
429 River Street
Troy, NY 12180
Phone: 518.285.0460
info@ohcornarepas.com
visit ohcornarepas.com

Sidewalk Warriors - Troy
Non-profit Organization
Rep: Nicholas Francella
35 State Street
Troy , NY 12180
Phone: 518.265.7026
sidewalkwarriorstroy@gmail.com
visit sidewalkwarriorstroy.com

Toast
Software Development
Rep: Matthew Jensen
401 Park Drive
Suite 801
Boston, MA 02215
Phone: 518.810.8907
matt.jensen@toasttab.com
visit pos.toasttab.com

Member News

GlobalFoundries (GF) recognized the first three graduates of its GF Maintenance Technician Apprenticeship Program at Fab 8, which is the first registered apprenticeship of its kind in the U.S. semiconductor industry. Launched in 2021, in collaboration with the National Institute for Innovation and Technology, the program offers candidates a unique opportunity to develop semiconductor experience while working in the field. The apprenticeship at GF is a full-time paid position with benefits. It serves as a nationwide model for others to follow as the U.S. faces a critical shortage of qualified talent in this high growth era. [VISIT gf.com](#)



Academy of the Holy Names (AHN) announced the appointment of Kristin Vivian as its new director of Institutional Advancement. A former member of the Holy Names Board of Trustees, she is responsible for forming relationships with alumnae and other community members who recognize the value of an AHN education for young women. Academy of the Holy Names offers a student-centered education for girls in grades 6-12. [VISIT ahns.org](#)



Berkshire Bank, a leading socially responsible community bank with financial centers in New England and New York, was recognized on the Forbes list of America's Best Midsize Employers 2023. The prestigious award, presented by Forbes and Statista Inc., recognizes Berkshire Bank's efforts to engage employees in the institution's mission to be a socially responsible community bank. Berkshire Bank was one of four banks in New England and New York on the midsize employer banking and financial services list. [VISIT berkshirebank.com](#)



Whiteman Osterman & Hanna LLP (WOH) named two new members to its management team. Jami Cordell, marketing manager, leads the firm's marketing and PR functions. She brings her background in graphic design, communications, event planning and marketing to her new role. Zully Cordero, operations and recruitment manager, has been with the firm since 2018 and oversees all aspects of operations at WOH. She has also brought top talent to WOH through the firm's summer associate program. [VISIT woh.com](#)



STRIDE Adaptive Sports' sled hockey team received a \$4,000 grant from Dick's Sporting Goods Foundation. The funds will assist the Capital District Sled Warriors to travel to the Empire State Games and the Amelia Sled Hockey Tournament. STRIDE Adaptive Sports provides life-changing sport and recreation opportunities for youth with special needs and Wounded Warriors. [VISIT stride.org](#)

Ribbon Cutting



Carey Managing Corp. cut the ribbon at 148 North Greenbush Road in North Greenbush. Carey Managing is a 100% women-owned business offering a one-stop shop for business operations and remote office management without the cost of employee overhead. Services include bookkeeping, payroll, administrative services, HR and more. [VISIT careymanagingcorp.com](#)



Oh Corn! Arepas celebrated a grand opening at 429 River Street in Troy. The restaurant serves authentic Venezuelan cuisine specializing in gluten-free arepas, a ground maize dough stuffed with different delicious fillings. The newly renovated first and second floors feature views of the Hudson River. [VISIT ohcornarepas.com](#)

Ribbon cuttings are presented by the Chamber, in partnership with Rensselaer County IDA.



Firm Announcements



The E. Stewart Jones Hacker Murphy law firm announces that David I. Iversen, Esq. and Julie A. Nociolo, Esq. are new partners in the firm.

Iversen practices in the fields of personal injury, medical malpractice and commercial litigation. Nociolo's practice includes state and federal criminal defense as well as accused student defense. The firm also announces Alishah Bhimani joined the firm as its newest associate attorney, working in the firm's litigation group on civil and criminal matters. [VISIT joneshacker.com](#)

EventsCalendar 2023

All events are members only. Visit [renscochamber.com](#) to register!

THU MAY 11
123rd Chamber Annual Dinner {with a Twist} & Business Expo
Non-stop networking, lavish culinary stations, business expo booths and more!

🕒 Networking reception and Business Expo start at 5:30 p.m. \$140 members. Expo booths \$450. Franklin Plaza Ballroom, Fourth & Grand Streets in Troy. *Sponsored by Bouchey & Clarke Benefits, Inc., a OneDigital Company; CDPHP; National Grid (Business Expo); Teal, Becker & Chiaramonte, CPAs, PC (Dessert Room); Fagan Associates (After Party); CDTA (Photography).*

THU JUN 15
NetworkingPlus Breakfast
Connect in person, generate new leads and build business relationships at this high-impact event, designed to avoid repeat introductions and guarantee valuable new business contacts. Take this opportunity to deliver a brief message about your business or organization.

🕒 Check-in and breakfast 8:30 a.m.; networking 9-10 a.m. \$50 members. Franklin Terrace Ballroom, 126 Campbell Avenue in Troy. *Sponsorships are available.*

THU JUL 13
Member Benefits Breakfast
Maximize your Chamber membership by discovering all of the benefits available to you AND your employees. Whether you are a new or long-time member, this presentation will open your eyes to what you may be missing. Bring a staff member with you!

🕒 Check-in and breakfast 8:30 a.m.; benefits overview 9-10 a.m. No cost; RSVPs requested. Chamber office, 90 Fourth Street, Suite 200, in Troy.

TUE JUL 18
Make Selling Fun
Breathe new life into your sales career with this free one-hour presentation, featuring sales pro Matt Scarchilli of Sandler. You'll receive valuable take-a-ways that will re-energize your sales skills. Scarchilli's experience includes sales, management, mentoring and training. He is the owner of Sandler Training Systems of the Greater Capital Region.

🕒 Presentation 9-10 a.m. at the Chamber office, 90 Fourth Street in Troy. No charge.

BLIGHT TURNS TO SIGHT

Financial Package Green Lights Revitalization

A six-acre waterfront parcel in the City of Rensselaer, home to the dilapidated Shoddy Mills facility, is finding its future, thanks to \$27 million in historic preservation funding. Also known as the Hilton Building, the abandoned textile mill — actually a complex of nine buildings — is slated to be turned into a mix of apartments, retail and potentially boat services.

Its location at the northern end of Rensselaer, at the bottom of Forbes Avenue and adjacent to a park and a boat launch, is an ideal site for mixed use, said officials, and has been waiting for years for the right developers and the right financial package. Enter BBL-Barnet LLC, a partnership that includes one of the region's largest commercial builders.

The plan is to convert the site into 72 market-rate apartments and about 20,000 square feet of commercial space that could include a restaurant and boat-related business. Work at the site is expected to start this year, finishing by the end of 2024.

It's been a long road for the project, which has been owned by previous developers whose efforts helped lay the groundwork for today's progress. Four years ago, Bath Springs Development Co. LLC of Rensselaer applied to the National Park Service to have the buildings within the William Barnet &



Shoddy Mills will be redeveloped into a mix of apartment and commercial space.

Son Shoddy Mill Historic District included in the National Register of Historic Places, which was accomplished in 2020. The site was declared historic for its association with the upper Hudson/Capital Region's dominant textile industry and the extended Barnet family's contribution to the industry, including an early recycling operation as a critical spin-off industry. The buildings were used by Barnet Mills until 1976. The "Hilton" sign was installed by a later owner, Art Hilton, who once owned a chain of music stores in the state.

A vision to preserve and convert the buildings into apartments was cost-prohibitive until a year ago, when federal and state governments authorized \$27 million in historic tax credits for the project. In addition, last October the state-affiliated Empire State Development approved a \$1.8 million Restore New York grant for the City of Rensselaer. The grant is for sites that are mixed use, blighted, historic and in danger of being torn down. Most recently, the City of Rensselaer Industrial Development Agency approved a financial assistance package for the project that includes \$2.3 million worth of property tax exemptions, as well as sales tax exemptions and a mortgage recording tax exemption. [VISIT rensselaerny.gov](http://rensselaerny.gov)

READY IN RENSSELAER

Multiple Proposals Seek to Renovate Old Sites

It's been a Catholic high school, a parish center, a senior citizen center and a food pantry for the needy. Now the brick building at 50 Herrick Street in Rensselaer will undergo its most significant transformation into 49 apartments and 8,000 square feet of ground-floor commercial space.

McManus Partners, LLC is proposing to convert the former St. John's Academy, known as the McManus Center, to bring new life to the site, which is located across East Street from the Albany-Rensselaer Amtrak Station. McManus Partners paid \$360,000 last fall to purchase the 42,000-square-foot building. The partnership includes Josh Wainman, president of Wainschaf Associates, a general contractor in Rensselaer.

The City of Rensselaer has applied for up to \$2 million from Empire State Development's Restore New York program to offset the estimated \$8.9 million renovation. In addition, the Rensselaer Industrial Development Agency is considering exemptions in property taxes, sales taxes and mortgage recording tax.



The McManus Center at 50 Herrick Street in Rensselaer.

Also in Rensselaer, Bill and Bob Brayton, developers of the 20-unit Bell Top Apartments on Lawrence Street and the indoor Storage Options on Rensselaer Avenue, are considering building a hotel near the Rensselaer train station. The \$15 million, 110-unit facility would be the only hotel in the City of Rensselaer. It would replace unsightly Quonset-style storage buildings (at left) opposite the railroad's tracks.

The Brayton's are also converting a former textile mill at 2 Green Street into 32 apartments. The \$6 million renovations for Railroad Place Apartments is receiving about \$1.6 million in tax exemptions. [VISIT rensselaerny.gov](http://rensselaerny.gov)

MEET OUR INVESTORS:

Visionary



Rifenburg is one of upstate New York's oldest and largest family-owned construction

firms. Specializing in earth moving and restoration of all kinds, Rifenburg makes quick work of landfill expansions and closures, site work, highway and bridge expansion and utility installations. Since 1958, Rifenburg satisfies customers with dedication to projects, an emphasis on safety and the ability to take on big challenges while getting the job done on time and on budget.

[VISIT rifenburg.com](http://rifenburg.com)

Champion



LOOKING FOR A SMART INVESTMENT?

With the Chamber's **WE Advance** program you can invest in the success of our regional business community. In conjunction with the Rensselaer County Industrial Development Agency, we serve as a catalyst for businesses starting up, expanding, or looking to make a profitable move.

Our high-impact marketing attracts regional, national and international attention to our county's dynamic quality of life and thriving business environment. Join the Chamber in this economic and workforce advancement initiative. [VISIT renscochamber.com/workforce-](http://renscochamber.com/workforce-)



CONTACT:

President Norris Pearson
npearson@renscochamber.com
ph: 518.274.7020

Submissions for "**WE Advance**" are considered based upon content and space availability.

RE-BUILD & RE-USE

Phinney Design Reimagines a Downtown Building

Phinney Design Group is reimagining a two-story office building in downtown Troy, combining the firm’s experience in urban renewal with its long-time focus on sustainable and environmentally responsible construction methods.

The Saratoga Springs architecture firm, with an office at 291 River Steet in Troy, submitted plans to the city for a gut renovation of a 1960s-era, two-story building it owns at 504 Broadway. The outdated structure, located across the street from The News Apartments would be transformed into a unique building with exposed timber beams and columns, horizontal and vertical stained cedar siding, charcoal-painted brick walls, rooftop solar panels, third-floor patio, large windows and a timber-and-glass overhang suspended above the sidewalk, based on renderings submitted with the plans.



The first floor would serve as a restaurant with outdoor seating or as a retail store. The second floor office would have a reception lobby and shared conference space for the building. The new offices of Phinney Design Group would be on the third floor, which also includes a mezzanine.

“A mass timber structure would be set inside the existing brick masonry walls to support a third floor with an angled metal roof, according to project details.”

Mass timber is made of multiple solid wood panels that are glued or nailed together to form columns and beams to provide strength and stability. It is a low-carbon alternative to concrete and steel.

Phinney Design Group is a multi-disciplinary architecture, interior design, green building consulting and construction management firm. Phinney has a long and accomplished track record of coordinating projects from the design phase through completion and construction, all while maintaining environmentally friendly standards.
[VISIT phinneydesign.com](http://phinneydesign.com)

BEYOND THE BEER

Brown’s Brewing Co. Plans Exciting Renovations

Brown’s Brewing Co. has invested \$3.7 million to buy back its signature buildings at 417 and 419 River Street in Troy from longtime investors. Garry Brown and his wife, Kelly Brown, purchased the buildings at the end of last year and are planning renovations to ensure further long-term business growth of their company.

The buildings are home to Brown’s Troy taproom, its restaurant, The Malt Room, The Nest (a bridal suite rental) and Revolution Hall, a private event space. The Browns had sold the two River Street buildings to New York City investors in 2006 to help finance their production facility in North Hoosick, the popular Walloomsac Taproom and Brewery.

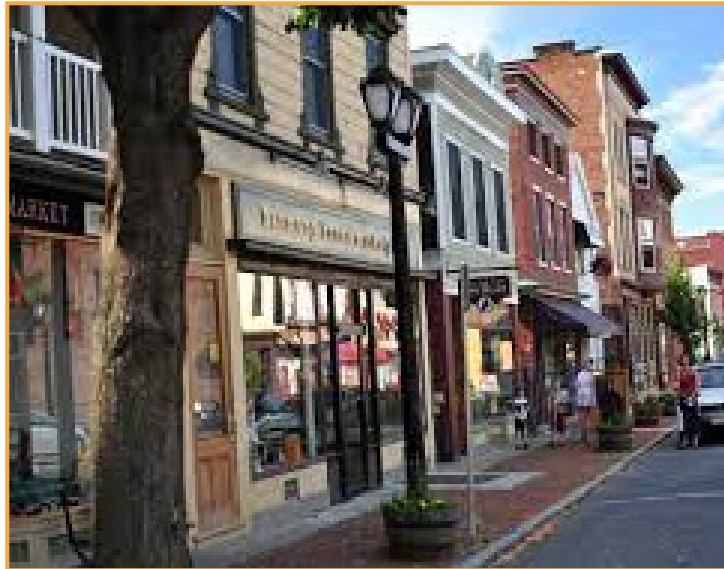
Renovation plans on River Street include updating the brewpub space, rebuilding the brewery area and adding new equipment, building a new outdoor deck that



overlooks the Hudson River and combining two existing kitchens into one. Further plans may include developing the upper floors of 425 River Street, which are currently undeveloped, into overnight rentals for wedding guests. Brown’s brews 3,000 gallons of beer a year in Troy and North Hoosick. [VISIT brownsbrewing.com](http://brownsbrewing.com)

URBAN RE-INVENTION

City of Cohoes Receives \$10 Mill DRI Funding



The City of Cohoes is a recipient of New York State’s \$10 million Downtown Revitalization Initiative (DRI). “This DRI really gives us the pop that we’ve been waiting for,” said Cohoes Mayor William Keeler. He said the city will use the funding to reinvigorate vacant buildings and lots downtown to attract new development.

The city will undergo a planning process to narrow the list of projects to fund. The award includes \$300,000 earmarked to pay for consultants to help with planning.

Previous Capital District recipients include Troy, Albany and Schenectady. Those cities have used the funding for a range of projects, such as streetscapes, real estate redevelopment and public art. [VISIT ci.cohoes.ny.us](http://ci.cohoes.ny.us)

MAKING THE TRANSITION

HVCC Offers No-Cost Courses to High Schoolers

Hudson Valley Community College is offering more than 70 college-level courses for rising high school juniors and seniors this summer with an added incentive: tuition and fees will be completely funded through a college scholarship and textbooks will be provided at no cost for students. The scholarship offer covers up to eight college credits.

“College in the High School” was offered in the summers of 2021 and 2022, attracting more than 2,000 students from around the Capital District to take advantage of this educational opportunity.

All classes are taught by Hudson Valley faculty members. Students who successfully complete coursework are able to apply the credits they earn at Hudson Valley as well as hundreds of other colleges and universities. Summer 2023 offerings include courses in art, business, biology, chemistry, computer science, criminal justice, civil engineering, economics, education, English, history, math, physical education, political science and psychology.

The majority of this summer’s College in the High School courses will be offered in an online or remote learning format. Additional courses will be taught in person at Troy High School. Session dates are May 22 – June 30; May 22 - August 10; and July 3 - August 10.

“We want to do everything in our power to make our College in the High School courses even more accessible,” said President Roger Ramsammy. “By



offering a full scholarship on tuition and providing open educational resources or free textbooks, we are offering an incredible opportunity for students to get a jump start on their college career while still in high school.”

Hudson Valley’s College in the High School is a year-round program has offered hundreds of college-level, credit-bearing courses to more than 30 partner high schools and school districts for decades. Scholarships are available for the fall, spring and full-year courses.

Students can register at hvcc.edu/programs/highschool/cihs/offerings/online-summer.html. For more information, contact Hudson Valley’s College in the High School office at 518.629.8164 or cihs@hvcc.edu.
[VISIT hvcc.edu](http://hvcc.edu)

Meet Your Next Lead at Our NetworkingPlus

Get connected, develop leads and build relationships at our one-of-a-kind, fast-paced networking event. A structured format, three table rotations and ambassador facilitators ensure attendees receive purposeful networking for success. These events are a fun and effective way to focus your networking efforts among fellow Chamber members. Remember to bring plenty of business cards as all attendees get equal time to spread their message during table rotations. Start your day getting connected to success!



THU
JUN
15

Register now at renscochamber.com/events

🕒 Check-in and breakfast 8:30 a.m.; networking 9-10 a.m. \$50 members. Franklin Terrace Ballroom, 126 Campbell Avenue in Troy. Sponsorships are available.

Your Employees are Chamber Members, Too!

When your business or nonprofit invests in Chamber membership, every one of your staff becomes a member of our organization. Each individual, from the receptionist to the president, from the groundskeeper to the CEO becomes part of our Chamber family. That means all of your employees can take advantage of every benefit, discount, training and development program, networking event, referral and resource the Chamber has to offer. Talk about VALUE!

Staff members can sign up for our weekly e-newsletter to receive the latest news and opportunities to register for high-impact events. Contact Executive Assistant Judy Singh at jsingh@renscochamber.com or 518.687.1243 to join our growing subscriber list.

Encourage your staff to register for the Chamber’s next Member Benefits Breakfast on Thursday, July 13. They will learn all about the benefits of Chamber membership and meet our staff and fellow members. There is no charge for the program but RSVPs are requested. Now is the time to share all the advantages of membership with your employees. Get started today!

THU
JUL
13

Register now at renscochamber.com/events

🕒 Check-in and breakfast 8:30 a.m.; benefits presentation 9-10 a.m. No cost for members; RSVPs requested. Chamber office, 90 Fourth Street, Suite 200, in Troy.

Your Business News Deserves to be Heard

You’ve got news and we want to spread the word! The Chamber’s online Member Events calendar and Member News gives you maximum exposure for posting your news and events at no cost. These go-to outlets connect your company or non-profit organization to a wide-ranging audience of Chamber members and regional business professionals who visit our website. In addition, your news may be included in our newsletter, in-print and online. Get started today at renscochamber.com by directly uploading your calendar events. And send your business news to jsingh@renscochamber.com to be added to our website. Let’s hear from you!

Member Milestones

40 Years

CT Males Associates.

20 Years

J. T. Mossey Electrical Contractor, Inc..

30 Years

Mosaic Associates Architects

15 Years

Fleurtacious Designs

25 Years

Cornell Cooperative Extension of Rensselaer County

Sage Brothers Company, Inc.

Please remember to patronize your fellow Chamber members!

spotlight

Fenimore Asset Management is a long-standing, employee-owned and operated investment management firm serving individuals, families, small businesses and nonprofits throughout the region and beyond. With a focus on maximizing value for the long term through quality investments, Fenimore seeks to serve its investors as a trusted investment partner.

Established in 1974
Thomas Putnam founded Fenimore in the greater Albany area to manage family money after the Putnams sold their successful textile business, Fenimore Fabrics. The Putnams, understanding what it takes to run a successful business, based their investment philosophy on finding companies exhibiting those same quality characteristics.

Today, Fenimore offers individually managed portfolios and is the investment advisor to FAM Funds, a family of mutual fund solutions.

In-House Research
Fenimore is more than a portfolio manager. The company’s investment research team conducts independent, in-depth research and analyzes the companies behind the investments to gain insights. Fenimore uses this firsthand knowledge and a market-tested process to help create long-term value for investors.

The firm believes that investing in quality businesses, at the right price, is vital to preserving wealth and growing it over time.

People-Centered
Fenimore is nationally recognized, but locally rooted here in the Capital District, ready to help investors with their personal and business financial needs. The company is committed to supporting the community.



“Fenimore’s local presence for nearly a half-century exemplifies our long-term focus on being a good neighbor and investing in our community for a better tomorrow.”

Christian Snyder, J.D., CFA®
President

FENIMORE ASSET MANAGEMENT
Offices in Albany and Cobleskill
Ph: 518.234.4393 | info@fenimoreasset.com
fenimoreasset.com

To purchase a Spotlight, contact the Chamber at 518.274.7020 or at info@renscochamber.com

News from The Leadership Institute

APPLY FOR LEADERSHIP 2023-24 NOW
The Chamber is accepting applications for The Leadership Institute Class of 2024, starting this fall. Deadline is Wednesday, May 17 at 5 p.m.
Is there a rising star on your staff or could this be YOUR year? Now is the time to visit renscochamber.com/leadership-institute for an online application. Become part of the Chamber’s award-winning Leadership training course and join our growing network of alumni!



Submit your Leadership Institute alumni news to jsingh@renscochamber.com

2023 Board of Directors

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Capital Region Workforce Development Board

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Pioneer

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St. Peter’s Health Partners

JOE BONILLA
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TARA WHITTLE
The Kaleel Jamison Consulting Group

* Executive committee members



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90 Fourth Street, Suite 200 | Troy, NY 12180
ph: 518.274.7020 | renscochamber.com

MESSAGE FROM THE PRESIDENT

Change is Good — When You Are Our Focus

One day I was out for a run and went past an apartment complex that had just changed ownership. Many of the tenants had concerns about what impact this would have on their living situation. A few days later, while running past it again, I noticed that the new management had placed lawn signs throughout the property that simply stated “Change is Good,” to perhaps alleviate some of the anxiety.

As I write this, looking out my downtown Troy office window, it’s clear the days are getting longer and brighter as spring continues to unfold. Yes, change is good.



and Office Manager Judy Singh. Both show a genuine passion for the business community and their professional experience aligns perfectly with our mission. Longtime staffer, Controller Stephanie Fitch, holds a wealth of organizational knowledge and has been tremendously helpful through this transition.

I also want to thank former Presidents Linda Hillman and Kate Manley who have been invaluable mentors, helping to make my arrival seamless. Also, while our paths did not cross, I’m very appreciative of the work Bill Brigham did with the Chamber staff last fall.

We will continue to foster an environment of win-win through collaboration, relationship building, programs and services that help every

“I have great confidence in this team and as we continue to grow our staff, I want to reiterate to our membership that we are here for you.”

Chamber President Norris Pearson

level of our membership. We will always be open for feedback for continuous improvement through formal and informal channels.

As you read this newsletter, please make a note of and take advantage of the many available upcoming events and services that make your membership a powerful tool to *Market, Develop and Connect*.

I look forward to meeting you at the Chamber’s 123rd Annual Dinner & Business Expo on Thursday, May 11 at the Franklin Plaza Ballroom in downtown Troy. I also encourage you to get in touch with us about how we can help your business achieve its goals on the path to success. And remember, change is good. ■

CALL FOR SPONSORS | AUG 14

Golf Classic Tees Off at Country Club of Troy

The 2023 Annual Golf Classic gets underway on Monday, August 14 at the Country Club of Troy. Treat yourself and a client to an enjoyable day on these award-winning greens! Check-in is at 10:30 a.m., with lunch at 11 a.m. and a shotgun start at 12



p.m. Golf package includes 18 holes of golf, lunch, cart, on-course beverages and snacks, buffet dinner with food stations and all of the day’s golf



challenges and valuable raffle tickets for \$250 per golfer. For available sponsorship opportunities to fit every size budget, contact the Chamber at 518.274.7020.



Join us at the Chamber’s
2023 Annual Golf Classic
Monday, August 14 @ The Country Club of Troy

Register at renscochamber.com/events or call 518.274.7020 to be an event sponsor!