



RENCONNECT

WHERE BUSINESS + COMMUNITY CONVERGE

JOIN THE CELEBRATION | SUNDAY, DECEMBER 08

Stroll Brings Holiday Cheer & Tourism to Troy



Experience the holiday spirit at the 37th Annual Troy Victorian Stroll. This popular event attracts almost 30,000 visitors from throughout the Northeast, bringing nearly \$1.5 million in revenue to downtown Troy.



As Troy has grown, so has the Stroll, with this year's event stretching from the Hart Cluett Museum in downtown to the new River Street Market in the Hedley Building. Visitors of all ages enjoy the Stroll's festivities and more than 100 free attractions, including performers, musicians, dancers and magicians. There will be trolley rides, refreshments, an

arts and crafts show and much more. Troy's shops, boutiques and galleries will be open for your holiday shopping. Stop by the outdoor food court or visit one of the many participating eateries and restaurants offering food and entertainment. **For the latest information on events and activities, visit victorianstroll.com.**

For more than three decades, the Stroll has been presented by the Chamber and funded entirely through the generosity of individual and corporate sponsors, including these Platinum-level sponsors (as of printing):



SUN
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08

Visit victorianstroll.com | Follow us on [facebook.com](https://www.facebook.com)

The Stroll is from 11 a.m.-5 p.m. Platinum Sponsors:

E Stewart Jones Hacker Murphy Law Firm, PLLC; KeyBank; Pioneer Bank; MVP Health Care; Rensselaer County IDA; and River Street Market. Gold Sponsors: Troy Boiler Works, Inc. Silver Sponsors: Bouchey & Clarke Benefits | Bouchey Financial, Ltd.; Bonacio Construction, Inc.; National Grid; Phinney Design Group; Rensselaer Polytechnic Institute; and Rifenburg Construction.

"It's a magical day and the holiday spirit on the street spills into the shops with music and good cheer. Even more, the Stroll's impact goes beyond the one-day event. It brings people to Troy, where they discover businesses like our gallery. And these visitors come back, to become customers."

Gail Snitkoff, owner
Pause Gallery, 501 Broadway in Troy



VIDEO COUNTDOWN

3-2-1...it's Stroll Time!

The Chamber is presenting a new video countdown series leading up to the 37th Annual Troy Victorian Stroll. We're sitting down with local businesses to talk about their exciting plans for this year's event and what they will be offering to visitors and shoppers, including live performances, special promotions and more. Each video will feature a fun fact about the rich history of Troy and the Victorian Stroll, provided by the Rensselaer County Historical Society. **Follow the countdown on all of the Chamber's social media channels and at renscochamber.com.**

WEDNESDAY, NOV 06

Stroll Kick-Off Party

Join the Chamber for a Kick-Off After Hours and media event to get ready for this year's Stroll! You'll enjoy networking and complimentary hors d'oeuvres while you learn how to achieve maximum exposure for your business or nonprofit through this high-profile event. Discover how to build your brand and community identity for year-round impact. We'll announce new additions to this year's Stroll that will benefit all participating vendors and unveil the design of a limited-edition Troy Victorian Stroll ornament that will be sold on the day of the Stroll. Mark your calendars for this sneak-peek at Troy's premier holiday celebration.

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Register now at renscochamber.com/events

After Hours 5-7:30 p.m. \$20 per person; cash bar. The Third Rooftop Terrace at Franklin Plaza, 4 Fourth Street in Troy. Sponsored by Franklin Plaza Ballroom.

ASK A BOARD MEMBER:

Business & Philanthropy

Kate Otis is Community Development Officer for Saratoga National Bank and Trust Company. With more than 13 years in community relations, she strategically manages corporate philanthropy and develops relationships with community stakeholders while serving on the boards of local civic and nonprofit organizations.



Q » How is philanthropy good for business?

A » Giving back to the communities that support our businesses is the right thing to do and is paid forward in many ways. There are a few things that can help maximize your ability to impact change both in the community and within the company. Philanthropy helps to tell your company's story through the community service you do, so thinking about what you want that story to be is important. Take into consideration the culture of the organization as well as what employees are passionate about. A good place to start is by providing services within your company's profession. For example, law firms can provide legal expertise to the non-profit community; financial institutions are often involved in financial literacy efforts and programs that offer free tax preparation. Leveraging your professional skills is a great way to maximize your impact. When philanthropy is supported by employees and by the company's authentic identity it is a powerful tool for positive branding and employee satisfaction.

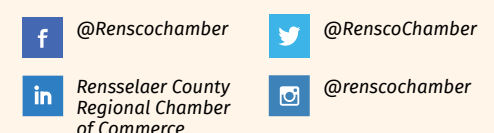
Q » How does philanthropy affect employees and recruitment and retainment efforts?

A » Giving employees a voice to help determine how a company gives back to the community is empowering and will help ensure philanthropy is meaningful to company culture. It is important to consider what your team is passionate about and to focus on areas that you can rally your company around. When employees are engaged in community support, they have a more positive outlook of the company and feel like part of a team. This sense of excitement and pride translates to employee satisfaction and increased positive brand reputation. Community support can also assist with retention and recruitment efforts. Job applicants are increasingly interested in corporate culture as it relates to community involvement. Being able to tell your company's story helps attract and retain top talent. With meaningful philanthropy, your employees and the community will be inspired to tell your story for you. And the best part is improving the community, where your employees live, work and play.

"RENCONNECT" is published monthly. Submissions considered for publication are based upon content and space availability.

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90 Fourth Street, Suite 200, Troy, NY 12180
Phone: 518.274.7020 | Web: renscochamber.com

Editor: Doreen M. Ercolano
Co-Editor: Tom Engle
Design: Spiral Design Studio, LLC



Welcome New Members

Allstate Insurance, DeNicholas Agency, Inc.
Insurance
Rep: Todd D'Alleva
474 North Greenbush Road
Rensselaer, NY 12144
Phone: 518.689.1182

Ashley Met Carmen/AMC Jewelry & Decor
Retail
Rep: Carmen Agrusti
282 River Street
Troy, NY 12180
Phone: 518.441.3521
VISIT ashleymetcarmen.com

Columbia Internal Medicine and Medical Spa
Medical
Medical Spa Treatments
Rep: Dr. Padma Sripada
2500 Pond View
Suite 202
Castleton, NY 12033
Phone: 518.391.2889
VISIT doctorpadma.com

Delaney Vero, PLLC
Lawyers
Rep: Carla Vinetti
15 Second Avenue
Rensselaer, NY 12144
Phone: 518.917.3104
VISIT delaneyvero.com

Hudson-Chatham Winery (Troy)
Wineries
Rep: Dominique DeVito
203 River Street
Troy, NY 12180
Phone: 518.410.3068
VISIT hudsonchathamtroy.com

LaBella Pizza and Restaurant
Restaurants
Rep: Nicole Daniels
174 Main Avenue
Wynantskill, NY 12198
Phone: 518.283.0800
VISIT labellapizzawynantskill.com

Startup Grind Albany
Business Services
Rep: E. Patrice Perkins
34 Jay Street
Suite 48
Schenectady, NY 12306
Phone: 518.630.8102
VISIT startupgrind.com/albany

Please join us in welcoming our newest members by stopping by to say hello and patronizing their businesses. You can invite businesses and organizations to join our growing Chamber by contacting Membership Manager Elizabeth McGarry at 518.687.1240 or emcgarry@renscochamber.com.



» **Phinney Design Group**, a multi-disciplinary architecture, interior design and construction management firm, held a ribbon cutting at its new offices located at 291 River Street in Troy. VISIT phinneydesign.com



» **Spa Broadway at the White Sands** held a grand reopening and ribbon cutting at 451 Broadway in Troy. The boutique spa is offering specials and gift packages. VISIT thewhitesandsmassage.com

Ribbon Cuttings & Grand Openings



» **First New York Federal Credit Union** celebrated the grand opening of a 2,100-square-foot, full-service branch at 1533 Route 9 in Halfmoon. VISIT firstnewyork.org

» **Wojeski & Company CPAs, PC** relocated to expanded offices at 159 Wolf Road in Albany to accommodate its growing staff and client base. VISIT wojeskico.com



» **Martin Electric**, a third generation family-owned business, opened the doors to the company's new location at 164 Columbia Turnpike in Rensselaer. VISIT martinelectric.org



Let the Chamber help coordinate your ribbon-cutting or milestone celebration by contacting Tom Engle at 518.687.1243 or tengle@renscochamber.com.

EventsCalendar 2019

NOV

WED NOV 06 **Troy Victorian Stroll Kick-Off After Hours**
Get ready for this year's Stroll! Learn how this holiday event can help you gain year-round exposure for your business, while you network and enjoy gourmet hors d'oeuvres and a cash bar.

» **After Hours 5-7:30 p.m.** \$20 per person. The Third Rooftop Terrace at Franklin Plaza, 4 Fourth Street in Troy. *Sponsored by Franklin Plaza Ballroom.*

THU NOV 14 **Ask the Experts | Channel Your Inner Entrepreneur**
Discover how to identify your entrepreneurial talents with this interactive workshop. Led by Kate Baker, senior business advisor for the Small Business Development Center, University at Albany.

» **Check-in & luncheon 11:30 a.m.; workshop 12-1:30 p.m.** \$35 members | \$50 walk-in members. The Century House, 997 New Loudon Road in Latham. *Sponsored by CDPHP and SEFCU.*

THU NOV 21 **5th Annual Future of Workforce Readiness: Education & Business Partnerships**
Workforce development requires smart and innovative collaboration to train a pipeline of job-ready workers. Find out how you can be part of the solution to benefit your own business.

» **Check-in & breakfast 7:30 a.m.; event 8-10 a.m.** \$35 members | \$50 walk-in members. Troy Middle School, 1976 Burdett Avenue in Troy. *Sponsored by Hoosick Valley Contractors, Inc.; Hudson Valley Community College; and Mosaic Associates Architects.*

DEC

SUN DEC 08 **37th Troy Victorian Stroll**
The region's premier free holiday event, attracting thousands of visitors from all over the Northeast. Enjoy food, fun, live music, crafts, shopping, dining and more. For a full schedule of activities, visit victorianstroll.com

» **Stroll is from 11 a.m.-5 p.m.** Presented by the Chamber, this event is funded entirely through the generosity of individual and corporate donors, including these **Platinum Sponsors:** E Stewart Jones Hacker Murphy Law Firm, PLLC; Rensselaer County IDA; River Street Market; KeyBank; Pioneer Bank; and MVP Health Care.

WED DEC 18 **Holiday NetworkingPlus Luncheon**
Jump-start your holiday season, get connected, develop leads and build relationships at this fast-paced networking event. Attended by more than 100 members, you'll make connections that matter. Bring a door prize to spread cheer; more than 60 prizes will be given away!

» **Check-in & luncheon 11:30 a.m.; networking 12-1:30 p.m.** \$35 members | \$50 walk-in members. Hilton Garden Inn, 235 Hoosick Street in Troy. *Sponsored by MicroKnowledge, Inc.; Saratoga National Bank & Trust Co.; Sunmark Federal Credit Union; and TRIP & RCHR.*

A LOOK AHEAD

- » **State of the County Breakfast**
Thursday, 01/08/20
- » **120th Annual Dinner (with a twist) & Business Expo**
Thursday, 05/14/20
- » **Annual Golf Classic**
Monday, 08/17/20

Sponsorship Opportunities Available!
Events Coordinator Rachael Murray
rmurray@renscochamber.com
ph: 518.687.1238

ADDITIONAL INFO

No-shows will be billed; 24-hour notice is required for all cancellations.

If you have special requirements, please contact us one month prior to event.

Questions?
Contact Events Coordinator Rachael Murray at 518.687.1238 or rmurray@renscochamber.com.



Register for Events:
renscochamber.com/events

ENTER TO WIN!

Chamber Contest Says “Thanks” to Members

We're giving thanks for our members by offering an exciting contest for two members to win customized Chamber marketing packages valued at \$1,500 each! It's our way of saying “Thank You” for your continual support of the Rensselaer County Regional Chamber of Commerce. Packages may include digital and print advertising, tickets to events and opportunities to showcase your business as a sponsor or expo booth participant. The two winning members will meet with the Chamber's marketing staff prior to January 1, 2020 to develop a package to meet their specific business goals.



Enter online at renscochamber.com for a chance to win (only one entry per member). Eligible entrants must be Chamber members in good standing since November 2017 or earlier. Winners must maintain their membership through 2020 for the prizes to remain valid. Marketing packages are effective January 1 through December 31, 2020. Deadline to enter is Wednesday, December 11 at 12 p.m. Winners will be announced at the Chamber's Holiday NetworkingPlus Luncheon on Wednesday, December 18.

NOVEMBER IS OPEN ENROLLMENT

Health Insurance Options for Your Employees

The month of November is an open enrollment period for health insurance through the Chamber, available to all members in good standing and their employees. Employees can choose coverage from plan options with Blue Shield of Northeastern New York, Capital District Physicians' Health Plan and MVP Health Care. Plan choices include a wide range of options from co-pay to high deductible health plans to suit individual needs and budgets.

Bouche & Clarke Benefits, Inc., our health insurance administrator, helps businesses leverage the power of the Chamber to bring affordable value to their employee benefits package, helping you attract and retain quality workers. In addition, Bouche & Clarke provides a range of services to eliminate the administrative burden of managing your HR employee benefit program as well as dedicated customer support for benefit and billing issues. Contact Bouche & Clarke at 518.720.8888 for more information.

ASK THE EXPERTS | NOVEMBER 14

Channel Your Inner Entrepreneur Workshop



Do you think of yourself as an entrepreneur? Identify your entrepreneurial talents at the Chamber's upcoming Ask the Expert workshop, “Channel Your Inner Entrepreneur,” presented by Kate Baker, senior business advisor for the Small Business Development Center, University at Albany. We'll look at common traits of entrepreneurs, entrepreneurial employees and the impacts of the entrepreneurial mindset to a company's culture, brand and customer engagement. Register today and learn how an entrepreneurial attitude is an on-the-job asset for you.

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THU NOV 14
Register now at renscochamber.com/events
☎ Check-in & luncheon 11:30 a.m.; workshop 12-1:30 p.m. \$35 members | \$50 walk-in members. The Century House, 997 New Loudon Road in Latham. Sponsored by CDPHP and SEFCU.



PLAN YOUR BUDGET NOW FOR 2020

High-Impact Exposure Opportunities

New contacts, new customers, new business in the new year! The Chamber offers a variety of cost-effective marketing strategies to help you reach your business goals and stay within budget. By working individually with our members, we're able to customize high-impact advertising packages that will get you results:

- » For only \$250, our popular print newsletter inserts are ideal for organizations. Direct-mailed with no postal costs to you, the inserts are included in our print newsletter, on our website and in our highly-effective e-newsletter during the month of your choice.
- » The Chamber's e-newsletter is a high-engagement option with open and click-through rates that surpass national averages and prices that are more than competitive. We will design an affordable digital advertising package that won't break the bank and delivers real results.
- » Our website offers visually appealing options: choose a show-stopping homepage photo that links directly to your site or be a featured content expert on a subpage.

Now is the time to secure your 2020 advertising. Contact Rachael Murray at 518.687.1238 or rmurray@renscochamber.com.

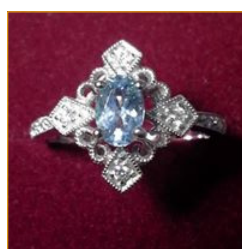
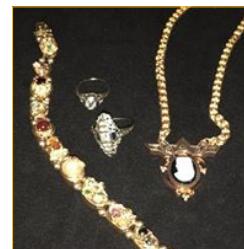
CHAMBER MEMBER

spotlight

Romanation Jewelers is a designer jewelry shop serving the greater Capital District with a wide selection of beautiful antique and modern jewelry. Since 1952, this independently-owned, full-service jeweler has helped customers choose special gifts for loved ones and the perfect pieces for themselves. Located at 48 Third Street in historic downtown Troy, Romanation Jewelers has built a solid reputation for quality jewelry, personalized attention, expert watch and jewelry repair, knowledgeable appraisal services and custom jewelry design and manufacturing.



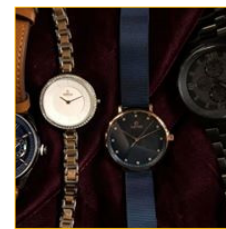
With a wide selection of the finest diamond jewelry in the area, Romanation Jewelers carries a varied inventory of wedding bands and engagement rings, gemstones and gemstone jewelry, sterling silver and karat gold jewelry, chains, necklaces



and bracelets. Designer collections include Nicole Barr, Allison-Kaufman Company, Princesse Pearls, Frederic Duclos, Bulova, Citizen, Obaku and more. Romanation also offers unique baby gifts, as well as mother and child jewelry. Gift wrapping and free lay-away are available.

“Romanation Jewelers has become the top choice for many customers for all their jewelry needs because we offer honest pricing, expert assistance and quality pieces. We are jewelry experts and trustworthy gold buyers for the Albany region. We're here to answer questions and help our customers enjoy their jewelry shopping experience.”

James T. Cook, owner



Romanation Jewelers

48 Third Street | Troy, New York 12180
Ph: 518.272.0643 | RomanationJewelers.com

To purchase a Spotlight, contact the Chamber at 518.274.7020

Alumni News from The Leadership Institute

Theresa Moroukian '12 was promoted to the position of full principal with Mosaic Associates Architects. Formerly an associate partner, Theresa has been with Mosaic for 27 years and has extensive experience managing all financial and human resource matters for the multi-million-dollar firm. The promotion recognizes her leadership in creating and implementing innovative staff development, human resources and team building policies and procedures at Mosaic. VISIT mosaicaa.com



Luke McGarry '13 Cemetery Director with Albany Diocesan Cemeteries, recently participated in an “Ask the Superintendent” panel discussion at the 2019 Annual Conference of New York State Association of Catholic Cemeteries (NYSAC), held in West Point. Luke oversees management of 12 Catholic cemeteries in upstate New York, including Historic St. Agnes Cemetery in Menands and St. Mary's Cemetery in Troy. VISIT capitaldistrictcemeteries.org

Submit your Leadership Institute alumni news to Communications Manager Tom Engle at tengle@renscochamber.com.

Member Milestones

40 Years

Rensselaer County

15 Years

Magna5

10 Years

Next Advance, Inc.
Nixon Peabody, LLP

5 Years

Melody A. Mackenzie, PLLC
Towne Place Suites by Marriott-Albany

2019 BOARD OF DIRECTORS

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Alchar Printing

EDWIN C. ANKER IV, AIA
Phinney Design Group

KELLI ARNOLD
KeyBank, NA

JERILEE BEAUDOIN*
Pioneer Bank

VICTORIA CAROSELLA BAECKER
CDPHP

SCARLET CLEMENT-BUFFOLINE
St. Peter's Health Partners

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Documentation Strategies, Inc. (DocStrats)

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REGINA S. LAGATTA
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Rensselaer Polytechnic Institute

KATE OTIS
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RATNA RANDIVE
The Kaleel Jamison Consulting Group, Inc.

NICOLE STEIN*
SEFCU

JOHN TANNER III*
Spectrum Reach

PAUL VON SCHENK, CIC, CSR
Amsure

DR. DONNA WATSON
Enlarged City School District of Troy

SCOTT WILEY
Hoosick Valley Contractors, Inc.

BRIAN WILLIAMS
Rensselaer County Employment & Resource Center

* Executive committee members



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RENSCOCHAMBER.COM

Market. Develop. Connect.

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A PIPELINE FOR JOBS | NOVEMBER 21

Help Build the Future of Workforce Readiness

Experts agree — workforce readiness requires collaboration between education and business.

Join the effort to find solutions to the region's workforce challenges at the Chamber's 5th Annual Future of Workforce Readiness: Education & Business Partnerships. We're seeking:

- » Business leaders and HR representatives interested in developing job-ready workers in their industries
- » Companies looking for ways to partner or engage with K-12 education

- » Educators committed to preparing students to enter the workforce in various industries
- » Non-profit organizations involved in education advocacy

Share your own experiences and come away with helpful strategies and new professional connections. This event is a call to action for our members; we want your input to shape career readiness. By collaborating, we can continue the conversation to affect change.



This event honors the late Bob Horan, superintendent of the Schodack Central School District. We seek to carry on his commitment to foster dynamic partnerships between business and education to create a vibrant, workforce-ready community.

**THU
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Register now at renscochamber.com/events

🕒 Check-in & breakfast 7:30 a.m.; event 8-10 a.m. \$35 members | \$50 walk-in members. Troy Middle School, 1976 Burdett Avenue in Troy. Sponsored by Hoosick Valley Contractors, Inc.; Hudson Valley Community College Office of Workforce Development; and Mosaic Associates Architects.



SHOP SMALL, SHOP LOCAL | NOVEMBER 30

"Small Business Saturday" Unites Communities



Multiple studies show that consumers enjoy shopping and dining at small, independently-owned businesses. Small businesses return the patronage by spending \$68 in local economies for every \$100 earned. The result? Strong local communities. Building on this win-win dynamic, the Chamber is partnering with Rensselaer County to participate in the national campaign "Small Business Saturday," a proactive effort to connect consumers with local businesses, boost the economy, help create jobs and enhance the quality of life in our region. Set for November 30, the benefits of Small Business Saturday reach beyond the holiday season, promoting shopping and dining locally year-round.

"Consumers have the power to put their money into the local economy, which keep small businesses in Rensselaer County thriving," said Chamber President Kate Manley. "When small businesses succeed, so do our communities."

Watch your inbox for a special Chamber eNewsletter with a list of "Shop Small" member businesses.

NETWORKING | DECEMBER 18

Holiday NetworkingPlus Brings Connections

Jump-start your holiday season, get connected, develop leads and build relationships at this fast-paced networking event. With three table rotations and a system designed to maximize introductions, you are guaranteed to have a fun and worthwhile time. Attended by more than 100 members, you'll make connections that matter. Bring plenty of business cards and door prizes to spread cheer; more than 60 prizes will be given away!

"When it comes to making new connections, the Chamber's networking events are always on my calendar, especially the Holiday NetworkingPlus. The format makes it easy to share information and build relationships. Networking with the Chamber is always worthwhile, welcoming and fun!"

Jess Flynn, Community Liaison
Eddy DayBreak Adult Day Services

**WED
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18**

Register now at renscochamber.com/events

🕒 Check-in & luncheon 11:30 a.m.; networking 12-1:30 p.m. \$35 members | \$50 walk-in members. Hilton Garden Inn, 235 Hoosick Street in Troy. Sponsored by MicroKnowledge, Inc.; Saratoga National Bank & Trust Co.; Sunmark Federal Credit Union; and TRIP & RCHR.





MENU OF MEMBER EATERIES

As of 10/10/2019

Alexis Diner

294 N. Greenbush Rd., Troy, NY 12180
(518) 286-2603
www.alexisdiner.us

Bard & Baker

501 Broadway, Troy, NY 12180
(518) 948-6693
www.bardandbaker.com

Bella Napoli Italian American Bakery

721 River St., Troy, NY 12180
(518) 274-8277
www.bellanapolibakery.com

Birch Hill Catering

1 Celebration Way,
Schodack, NY 12033
(518) 732-4444
www.birchhillcatering.com

The Black Bear Inn

310 19th St., Watervliet, NY 12189
(518) 272-9486
www.blackbearvliet.com

Bootlegger's on Broadway

200 Broadway, Troy, NY 12180
(518) 874-4475
www.bootleggerstroy.com

Brown's Brewing Company, LLC

417 River St., Troy, NY 12180
(518) 273-2337

50 Factory Hill Rd., Hoosick Falls 12090

(518) 205-5049
www.brownsbrewing.com

Cafe Deli-icious

413 River Street, Troy, NY, 12180
(518) 271-8787
www.cafetroy.com

Carol's Place & The Eatery

536 Pawling Ave., Troy, NY 12180
(518) 271-7700
www.carolsplaceandtheeatery.com

Century House

997 New Loudon Rd., Latham, NY 12110
(518) 785-0931
www.thecenturyhouse.com

Country View Diner

855 Hoosick Rd., Troy, NY 12180
(518) 279-1566
www.countryviewdiner.com

The Crisp Cannoli

1607 Columbia Turnpike,
Castleton, NY 12033
(518) 949-2032
www.thecrispcannoli.com

Dinosaur Bar-B-Que

377 River St., Troy, NY 12180
(518) 308-0400
www.dinosaurbarbque.com

Dunkin' Donuts

310 Oakwood Ave., Troy, NY 12180
(518) 235-7036

65 Congress St., Troy, NY 12180
(518) 272-4218

69 Main Ave., Wynantskill, NY 12198
(518) 326-0011
www.dunkindonuts.com

The Dutch Udder Craft Ice Cream

282 River Street, Troy, NY 12180
(518) 852-1067
www.dutchudder518.com

Famous Lunch

111 Congress St., Troy, NY 12180
(518) 272-9481
www.famouslunch.org

Franklin Alley Social Club

50 Franklin St., Troy, NY 12180
(518) 326-1972
www.franklinalleysocialclub.com

Healthy on Lark

274 Lark St., Albany, NY 12210
(518) 650-7755
www.healthyonlark.com



= Catering Available

Continued on back 

EAT LOCAL



MENU OF MEMBER EATERIES

As of 10/10/2019

Illusive Restaurant & Bar

3 Ferry St., Rensselaer, NY 12144
(518) 977-3602
www.illusives.com

Kay's Pizza

10 Walsh Lane, Averill Park, NY 12018
(518) 674-5413
www.kayspizza.com

LaBella Pizza & Restaurant

174 Main Avenue, Wynantskill, NY 12198
(518) 283-0800
www.labellapizzawynantskill.com

Little Pecks

211 Broadway, Troy, NY 12180
(518) 326-3450
www.littlepecks.com

LoPorto Ristorante Caffe

85 Fourth St., Troy, NY 12180
(518) 273-8546
www.loportos.com

Lucas Confectionary

12 Second St., Troy, NY 12180
(518) 326-3450
www.lucasconfectionary.com

Man of Kent

4452 NY Rt. 7, Hoosick Falls, NY 12090
(518) 686-9917
www.manofkenttavern.com

Maria's

433 River Street, Troy, NY, 12180
(518) 326-2133
www.mariastroy.com

Old Daley Catering

2 Northern Dr., Troy, NY 12182
(518) 235-2656
www.olddaley.com

Park Pub Restaraunt & Catering

2701 Lavin Ct., Troy, NY 12180
(518) 274-7275
www.park-pub.com

Peck's Arcade

217 Broadway, Troy, NY 12180
(518) 326-3450
www.pecksarcade.com

Plumb Oyster Bar

15 Second St., Troy, NY 12180
(518) 880-2932
www.plumb.bar

POPEYES Louisiana Kitchen

220 Hoosick St., Troy, NY 12180
(518) 273-9085
www.locations.popeyes.com/ny/troy

Recovery Sports Grill

235 Hoosick St., Troy, NY 12180
(518) 272-1702

279 Troy Rd., East Greenbush, NY 12144
(518) 326-2939
www.recoverysportsgrill.com

The Restaurant at the Pointe

1 Bell Tower Dr., Watervliet, NY 12189
(518) 250-4525
www.eatatthepointe.com

River Street Market

433 River St., Troy, NY 12180
(518) 326-1411
www.riverstreetmkt.com

The Ruck

104 Third St., Troy, NY 12180
(518) 273-1872
www.getrucked.com

Taco Bell

720 Hoosick Rd., Troy, NY 12180
(518) 326-0248

563 N. Greenbush Rd., Rensselaer, NY 12144
(518) 272-6133
www.tacobell.com

Unstoppable Nutrition

568 Columbia Tpk. 8C, East Greenbush, NY 12061
(518) 210-9300
unstoppable-nutrition.business.site

Verdile's of Troy

572 Second Ave., Troy, NY 12182
(518) 235-8879
www.verdile.com

Whistling Kettle

254 Broadway, Troy, NY 12180
(518) 874-1938
www.thewhistlingkettle.com



= Catering Available

EAT LOCAL



Art & Artifacts for Modern Living



At Pause Gallery,
we believe art
doesn't just hang on walls
Art can hold your keys
or serve your cheese
Art makes a great coffee cup
Art can be worn
Art is fine, fun, functional
and affordable
Art is part of daily life



501 Broadway, Suite 106 • Troy, New York
518-203-1251

Pause Gallery presents
fine handmade crafts, including
ceramics, wood, glass and **jewelry** as well as
fine art, photography, painting and **mixed media**.

We carry work by more than **50 regional artists**.

We are available for small **networking** or
fundraising events in the evening.

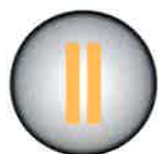
Our **handmade art** can be used as corporate gifts.
Please ask about engraving for specific events.

Upcoming Events

Friday, November 29, 2019 Black Friday
Opening of "Small Art,"
art for your wall in sizes less than 9"x9" and budget friendly.

Saturday, November 30, 2019 Small Shop Saturday
Support locally owned shops and our more than 50 artists.

Sunday, December 8, 2019 The Victorian Stroll
There will be entertainment and refreshments to keep you
happy while you shop for special handmade gifts and
stocking stuffers. We will have a large variety of handmade
ornaments for sale.



Pause Gallery

M,W,T, F ... 11AM — 6PM
SATURDAY ... 10AM — 6PM
SUNDAY ... 12PM — 5PM



Rensselaer



Pat's Barn provides a rustic charm and elegant environment that promotes relaxation, meaningful connections, and in-depth interactions, whether guests are attending a corporate meeting, staff retreat, holiday party, or other social event.

CONTACT US TODAY TO RESERVE THIS SPACE FOR YOUR NEXT EVENT!

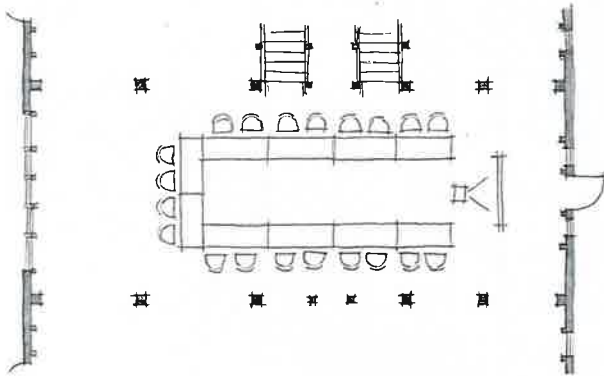
Kim Sleicher • sleick@rpi.edu • techpark.rpi.edu

Pat's Barn

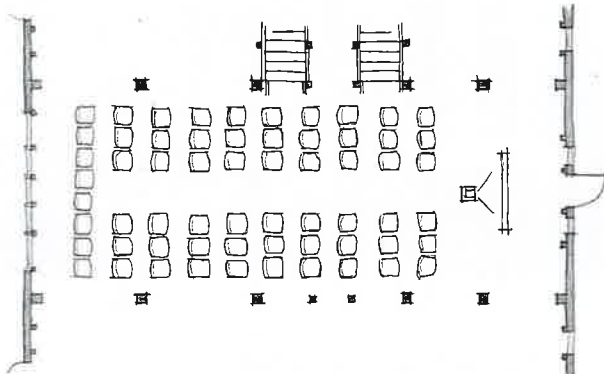
Pat's Barn is a distinctive, multipurpose facility, originally constructed in the mid-18th century. The two-floor, 5,000-square-foot facility has been completely and thoughtfully restored, and the unique architecture and layout offer an open and serene atmosphere with flexible seating and dining options. Temperature-controlled for year-round use, the Barn easily accommodates plenary and break out sessions for large and small gatherings. The Barn can provide projectors, podiums, microphones, sound equipment, and teleconferencing capability.



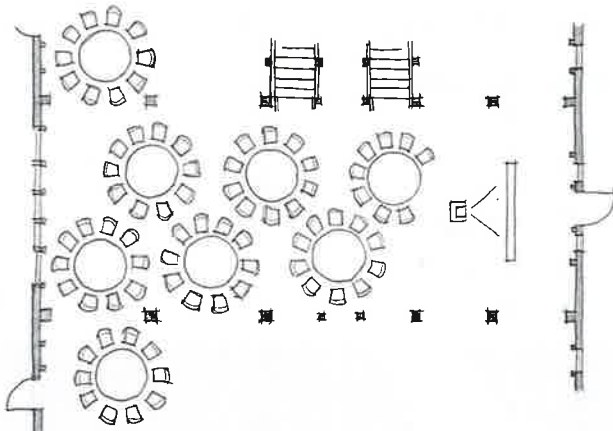
— 20-30 PARTICIPANTS —



— 30-60 PARTICIPANTS —



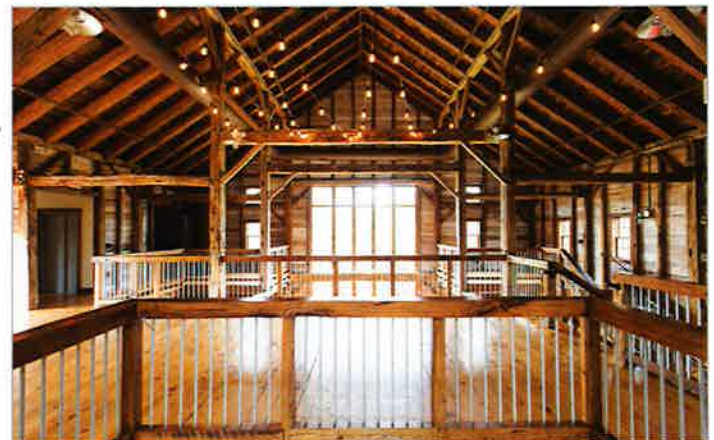
— 60-100 PARTICIPANTS —



“I was impressed with how easy Kim and her team were to work with.

The space allowed us to split activities in various areas. We conducted PowerPoint presentations downstairs, poster presentations upstairs, and social activities outside.”

Shanti D'Souza, Graduate Student, Department of Immunology & Microbial Disease, Albany Medical College



Power through the 4th Quarter by learning new skills



At MicroKnowledge, we want our clients to get the most out of our courses. For a limited time, we are offering a Buy One Get One (BOGO) Free class special for Rensselaer County Chamber of Commerce members only.

Register for any MicroKnowledge session by January 31, 2020 and receive a complimentary second registration!*

How to Register

Call TammyLynn Mayer at (518) 786-1181 or email tmayer@microknowledge.com with promo code RENSCOBOGO** to register for the classes of your choice.

*Class must be of equal or lesser value. Classes are subject to availability and may change based on demand. Must complete both courses by January 31, 2020.

**Promo code must be provided during registration and attendee must present this flyer at the time of scheduled class.

MicroKnowledge^{INC^o}
TRAINING & CONSULTING

For more than 30 years, MicroKnowledge has provided technology training to businesses of all sizes, government agencies, and nonprofit organizations in and around New York's Capital Region.

View all course offerings at
MicroKnowledge.com



"Southern Rensselaer County's Premier Garden Center"

Becker's Farm Open House

Saturday December 7th

Local Craft Vendors and Businesses!

Pictures with Santa 10am - 2pm

- **Poinsettias • Cyclamen • Wreaths •**
- **Kissing Balls • Amaryllis Christmas Cactus •**
- **Cemetery Blankets • Plain • Decorated • Customized •**

Christmas Trees

- **Balsam • White Pine • Mixed Roping •**
- **Christmas Trees (3' - 10') • Balsam Fir • Frazer Fir •**

Gift Cards Available

HOURS: Monday-Sunday 8am-4pm

(Closed Thanksgiving)

New Hours effective November 29th -

Mon-Fri 8am-7pm / Sat 8am-6pm /

Sun 8am-5pm

www.beckersfarm.com

420 Columbia Turnpike • East

Greenbush 518.477.4163

***\$5 Off Any
\$50 Purchase***

Expires: 12/24/19

**COUPON EXCLUDES: Gift
Certificates, Wood Pellets &
Bird Seed**