



RENSCONNECT

WHERE BUSINESS + COMMUNITY CONVERGE

MESSAGE FROM OUR 2019 BOARD CHAIR

New Strategic Plan Underway for Chamber

Welcome to a new year at your Chamber! As I begin my tenure as Chair of the Board of Directors, I'm thankful to work with a group of such dedicated members. Our board is comprised of professionals from diverse industries and experiences who come together with a single mission to serve, support and build up our regional business community.

We're starting off the year by developing a new, three-year strategic plan to keep our organization moving forward responsibly and purposefully. The importance and effectiveness of a well-crafted strategic plan can't be overestimated. Thanks to previous Chamber plans, our organization has accomplished major goals and initiatives including:

+ **The Chamber's move to our present headquarters in the historic Proctor's Theater building at 90 Fourth Street in Troy.** This relocation into new office space gave the Chamber the ability to offer new benefits to our members, (including



"We're kicking off the year with a new strategic plan and we're relying on your feedback to make it the most effective plan yet."

Denise Padula, president, Alchar Printing
Chair, 2019 Chamber Board of Directors

two free conference rooms) and the ability to work more efficiently. It also gave the Chamber a lead role in the economic development and revitalization efforts in downtown.

+ **Creation of The Leadership Institute, which will graduate its 14th class on Thursday, April 4.** Our award-winning model has resulted in more than 330 alumni who are bringing their skills into their workplaces and their communities, providing leaders for today and the future.

+ **A unique format for the Annual Dinner (with a Twist) & Business Expo.** You told us you wanted even more networking and we responded with a non-stop networking format that has made this event more popular than ever.

+ **A redesigned website and an enhanced print newsletter based on your enthusiasm for these important forms of communication.** The result is more viewers and readers connecting with Chamber members, events and resources.

+ **Events such as our "Accelerate Sales Academy."** We bring national experts to inform, teach and inspire you and your staff.

As an engaged member of the Chamber for many years, I know that the success of our organization is built upon the active involvement of our members. Now is the time to give us your feedback as we shape the strategic plan that will guide our efforts for the next three years. What challenges do you face? What resources do you need to access? How can the Chamber help you to reach your business goals? The answers to these questions are the building blocks for our new strategic plan. **To give your input, take the member survey available at renscochamber.com today.**

I'd like to take this opportunity to thank 2018 Board Chair Nicole Stein for her service and dedication. I'd also like to welcome our new board members (see page 3 article). This is an exciting time for our Chamber. We're financially stable and our membership is growing. We are recognized as a major stakeholder in Rensselaer County and the regional community. Most of all, we are committed to providing the best services, events and resources to our members.

If you are actively involved with the Chamber, we thank you. If you would like to be, we welcome you. Give us a call or check our calendar of events to take a first step. All of us here at the Chamber wish you a New Year filled with good health and prosperity!

LOCAL ISSUES, STATE REPRESENTATIVES | FEBRUARY 15

Meet the Legislators and Join the Discussion

State representatives will participate in an informative panel discussion at the Chamber's Meet the Legislators Luncheon. Join us as we meet with elected officials including (clockwise from upper left) New York State Senator Neil D. Breslin, Senator-elect Daphne Jordan, Assemblyman Jake Ashby and Assemblyman John T. McDonald III. Take advantage of this opportunity to establish relationships with key decision makers and voice opinions on local issues. Attendees will get a first-hand perspective into the legislative activities at the state capital. Register today and get ready to join the conversation!



FRI
FEB
15

Register now at renscochamber.com/events

🕒 Check-in & luncheon 11:30 a.m.; panel discussion 12-1 p.m. \$35 members | \$50 walk-in members. The Century House, 997 New Loudon Road in Latham. Sponsored by National Grid and Rensselaer Polytechnic Institute.

nationalgrid



Rensselaer

ASK A BOARD MEMBER:

Business-Minded Insurance

Paul von Schenk, CIC, CSRM is an Account Executive for Amsure. He leverages his industry-specific knowledge to create intelligent insurance and risk management solutions for Amsure's clients. Paul's insurance specialties include technology and life sciences, nonprofit organizations, educational institutions, public entities, and real estate.



Q » What types of insurance should a small business consider?

A » Aside from statutory coverages required of all employers (Workers Compensation/DBL and Auto insurance), every business owner should start with a Commercial General Liability policy to cover slip/fall and product liability exposures. Commercial Property coverage should also be considered for business contents (equipment, computers, inventory). If a business provides professional/licensed services (attorney, consultant, architect), then a Professional Liability/Errors & Omissions insurance policy should be purchased. Increasingly businesses are also purchasing Cyber Liability coverage for electronic data/ privacy related claims, as well as Employment Practices Liability for claims alleging wrongful termination, discrimination, sexual harassment, etc.

Q » What role can a good insurance agent play in my business?

A » An effective insurance agent should function as an outsourced risk manager for your business by anticipating and proactively reviewing your exposures to risk and presenting insurance solutions to protect your business. Solutions may include reviewing vendor/subcontractor agreements to transfer risk, implementing safety training and programs, providing relevant benchmarking and industry data, as well as contingency planning. Insurance is just one component of successful risk management.

Q » What specialized insurance needs do nonprofits have?

A » Directors & Officers insurance should be purchased to cover managerial decisions of the board of directors as well as the organization's officers. It's also important to verify that your insurance program extends coverage to volunteers. If a nonprofit is providing social services, it's critical that coverage for abuse and molestation/sexual misconduct-related claims is included. Crime coverage should also be considered in the event of an employee/bookkeeper stealing funds from the organization.

"RENSCONNECT" is published monthly. Submissions considered for publication are based upon content and space availability.

Kate Manley, President
90 Fourth Street, Suite 200, Troy, NY 12180
Phone: 518.274.7020 | Web: renscochamber.com

Editor: Doreen M. Ercolano
Co-Editor: Staci O'Neill
Design: Spiral Design Studio, LLC



@Renscochamber



@RenscoChamber



Rensselaer County
Regional Chamber
of Commerce



@renscochamber

CloseUP
Conversation:



Kate Manley is the Chamber's president. Contact her at kmanley@renscochamber.com or 518.274.7020.

When members have a positive experience at a Chamber event or by accessing one of our many services or resources, we see it as a tangible result of the purposeful planning and implementation that goes on behind the scenes at the Chamber.

Everything we do for our members starts with a plan — a strategic plan to be precise. Each three-year plan is based on member feedback and addresses the issues and challenges faced by our members in their pursuit of success. Every strategic plan takes our organization further in our mission to best serve you.

As Board Chair Denise Padula discusses in her message on page one, the Chamber is currently formulating its 2019-2021 Strategic Plan and we are seeking your input. This important document will guide our organization to evolve in effective ways and remain relevant to YOU in a fast-paced, competitive marketplace.

Every board member and staff participates in the strategic planning process, from the beginning outline to its ongoing implementation. It's one thing to *create a plan* and it's another to *live and breathe it*. It requires commitment and consensus among the individuals working every day to fulfill its goals. We know that executing a compelling strategic plan is critical to our success.

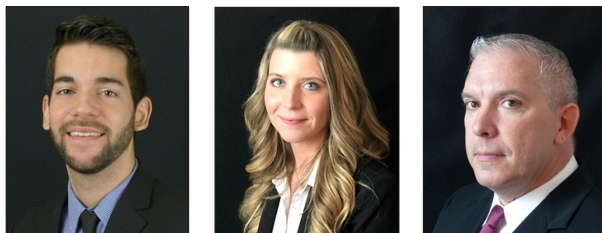
In this way, the Chamber's strategic plan is viewed by all of us as a compass pointing directly to our organization's long-term goals, keeping us on track during day-to-day operations. Our staff understands the context in which decisions are made and how they can help support the Chamber's mission. Our strategic plans also help to create internal benchmarks for achievement and provide the opportunity to assess real results.

It all starts and ends with you, our members. **Be sure to participate in our online survey at renscochamber.com to provide us with the feedback we need for our new strategic plan.** Together, we will define our tomorrow for the Chamber and our community.

Member News

The City of Troy was awarded a \$10 million grant from the New York State Environmental Facilities Corporation through the Water Infrastructure Improvement Act and Intermunicipal Grant programs to fund the first phase of a major water line replacement project between the Tomhannock Reservoir and the city's John P. Buckley Water Treatment Plant. The plant provides more than 21 million gallons of drinking water daily to about 135,000 customers in Troy and eight other communities in Albany, Rensselaer and Saratoga counties. VISIT troyny.gov

MVP Health Care was named a Best Insurance Company for Medicare Advantage 2019 in New York State and Vermont by *U.S. News & World Report*, earning a rating of 4.5 stars out of 5 stars. VISIT mvphhealthcare.edu



The Bonadio Group hired three new staff members (l-r above) Marco Audi, an assistant accountant in the healthcare/tax exempt division; Amanda Bisaillon, as a senior accountant in the internal audit division; and David Snyder, CPA, as a partner in the Albany office. VISIT bonadio.com

Wojeski & Company CPAs, PC named Meagan Yokeley a senior staff accountant. She is a member of the audit team responsible for attestation engagements, including audits, reviews, compilations, and other agreed-upon procedures. VISIT wojeskico.com

Hudson Valley Community College announced the appointment of two new deans (l-r): Penny Hill, Dean of Economic Development and Workforce Initiatives; and Karen Ferrer-Muniz, Dean of Retention and Instructional Support Services. Both were promoted from the ranks of the college's faculty. VISIT hvcc.edu



Cydney Gregware Goosehead Insurance Agency celebrated a ribbon cutting at its new location at 41 State Street, Suite 604-03 in Albany (photo above). It is the first branch in the Capital District for Goosehead, which one of the largest and fastest-growing national independent insurance agencies. VISIT goosehead.com

CAP COM Federal Credit Union and the **CAP COM Cares Foundation** are partnering with **Siena College** Men's Basketball to "adopt" the Bus Stop Club for the 2018-2019 season. The club is an organization that supports siblings of special needs kids, providing free emotional and recreational support in fun and safe environments. VISIT capcomfcu.org or siena.edu

Whiteman Osterman & Hanna LLP was named a Tier 1 firm in Albany by *U.S. News – Best Lawyers® "Best Law Firms"* for 2019 in the following areas of law: corporate, education, employment, environmental, litigation and trusts and estates. Firms included in the ranking are recognized for professional excellence with consistently impressive ratings from clients and peers. Achieving a tiered ranking signals an exceptional combination of quality law practice and breadth of legal expertise. VISIT woh.com

Mosaic Associates Architects welcomed Pat Hughes as director of business development and marketing. With more than 20 years of experience, she works to help the firm expand its presence in the college and university market and increase its visibility as a leader in the design of K-12 facilities. VISIT mosaicaa.com



EventsCalendar 2019

JANUARY

WED JAN 09 **State of the County Breakfast**
Rensselaer County Executive Steven F. McLaughlin presents what's ahead in 2019 including local economic development initiatives. Bring questions for a Q&A session. Register early for this sell-out event.

☎ **Check-in & breakfast 7:30 a.m.; remarks and Q&A 8-9 a.m.** \$35 members | \$50 walk-in members. Hilton Garden Inn, 235 Hoosick Street in Troy. *In partnership with Rensselaer County. Sponsored by Hudson Valley Community College and SEFCU.*

THU JAN 24 **NetworkingPlus Luncheon**
Get connected, develop leads and build relationships at our one-of-a-kind networking event. A structured format, three table rotations and ambassador facilitators ensure purposeful and effective networking for ongoing success.

☎ **Check-in & luncheon 11:30 a.m.; networking 12-1:15 p.m.** \$35 members | \$50 walk-in members. Franklin Terrace Ballroom, 126 Campbell Avenue in Troy. *Sponsored by Alchar Printing.*

FEBRUARY

FRI FEB 15 **Meet the Legislators**
A panel discussion featuring New York State representatives who will address issues facing our communities. This signature Chamber event gives members the opportunity to establish relationships with key decision-makers and voice opinions on local issues. Attendees will get a first-hand perspective into the legislative activities at the state capital.

☎ **Check-in & luncheon 11:30 a.m.; panel discussion 12-1 p.m.** \$35 members | \$50 walk-in members. The Century House, 997 New Loudon Road in Latham. *Sponsored by National Grid and Rensselaer Polytechnic Institute.*

THU FEB 28 **Ask the Experts 2019 Economic Outlook: How Macro Impacts the Micro for Your Business**
An insider's look at how current economic and geopolitical environments will impact markets and the economic cycle in 2019. Join us for an informative presentation by Bouchey Financial Group's investment team including Steven Bouchey, CFP®; Ryan Bouchey CFP®, CPA; and Martin Shields CFP®, AIF. This is your opportunity to learn about macro-economic factors and how they can impact your business.

☎ **Check-in & luncheon 11:30 a.m.; presentation 12-1 p.m.** \$35 members | \$50 walk-in members. The Century House, 997 New Loudon Road in Latham. *Sponsored by CDPHP and SEFCU.*

A LOOK AHEAD

» **Wonder Women Mentoring Luncheon**
03/05/19

» **NetworkingPlus Luncheon**
03/21/19

» **SAVE THE DATE!**
119th Annual Dinner {With a Twist} & Business Expo
05/09/19

Sponsorship Opportunities Available!
Contact:
President Kate Manley
kmanley@renscochamber.com
ph: 518.274.7020 or
Events Coordinator Rachael Murray
rmurray@renscochamber.com
ph: 518.687.1238

ADDITIONAL INFO

No-shows will be billed; 24-hour notice is required for all cancellations.

Questions?
Contact Events Coordinator
Rachael Murray at 518.687.1238
or rmurray@renscochamber.com.



Register for Events:
renscochamber.com/events

If you have special requirements, please contact us one month prior to event.

SERVING OUR MEMBERSHIP

New Board Members Announced for 2019

The Chamber extends a warm welcome to the newest members of its board of directors, elected in December. Each has a three-year term, beginning in January 2019 (for a full listing of the Chamber’s board of directors, see page four). We look forward to working with these talented professionals as we continue to grow the Chamber and serve our membership:

- TAMI COLE**
Documentation Strategies, Inc.
(DocStrats)

KATHARINE K. DORAN, CPA
Teal, Becker & Chiaramonte, CPAs, P.C.

STEVEN FLENORY
WB Games New York

CHAD HOTALING
Hannaford Supermarkets
- DAQUETTA JONES**
YWCA of the Greater Capital
Region, Inc.

REGINA S. LAGATTA
Hudson Valley Community College

SCOTT WILEY
Hoosick Valley Contractors, Inc.

EXCITING MARKETING PACKAGES!

Chamber Announces “Giving Thanks” Winners

The Chamber announces the winners of two customized marketing packages valued at \$1,500 each! It’s our way of saying “thank you” to our great members. The winners will work with the Chamber to develop packages to meet their marketing goals.



Congratulations to **Pinnacle Human Resources, LLC** and **TRIP, Inc.** Pinnacle HR assists clients to control HR-related expenses, minimize employment law compliance risk exposures and maximize the productivity of their employees. TRIP (Troy Rehabilitation & Improvement Program) Inc. is a community development nonprofit organization that works to connect individuals and families with resources and knowledge for successful homeownership.

You don’t have to be a contest winner to take advantage of our customized packages, designed for your individual goals and budget. Marketing packages may include digital and print marketing, tickets to events and opportunities to showcase your business as a sponsor or expo booth participant. The Chamber specializes in tailored packages that start at \$250 with a reach of 12,000. Call us today and we’ll set up a meeting to get started. Contact Events Coordinator Rachael Murray at rmurray@renscochamber.com or 518.687.1238.

GIVE THE GIFT OF GREAT CONNECTIONS

Chamber NetworkingPlus Passes for 2019

With the Chamber’s money-saving NetworkingPlus pass you can lock in savings on the Chamber’s popular networking events 2019 and get six for the price of five. These passes make thoughtful holiday gifts for business associates and are transferable among co-workers for even greater value. Our enhanced networking events guarantee you and your business maximum exposure and contacts. Our format includes:

- A structured program with quality contacts
- A variety of members with the same goal of growing and maintaining beneficial connections
- Table rotations to ensure three times as many contacts with no repeats
- Themed questions to promote purposeful discussions
- Ambassador committee members to facilitate networking

Make your resolution to network throughout 2019. Contact Events Coordinator Rachael Murray at rmurray@renscochamber.com or 518.687.1238 for information and to purchase a pass.

TAKE CONTROL OF YOUR HEATING BILLS

Chamber’s Energy Alliance Saves You Money

The Chamber’s Energy Alliance program, administered by EnergyNext, gives members the opportunity to lower energy bills by choosing more competitive rates. There is no cost to sign up or to participate. Through the alliance you’ll secure fixed rates from carefully selected top-tier energy suppliers, giving you money-saving options and peace of mind. For more information, contact Joanne Foresta at joanne@energynext.com or 518.580.9244.



CHAMBER MEMBER

spotlight



Christopher D’Allaird CPA is a full-service accounting firm providing tax preparation, planning and consulting, accounting and bookkeeping services to individuals, small businesses, trusts and estates. With a new location at 22 First Street in Troy, this growing business combines deep expertise with personalized service and a passion for helping clients.



Founder Chris D’Allaird (photo) assists a range of individuals and businesses with all aspects of tax compliance and planning, helping them navigate regulations, respond to tax notices and develop tax savings strategies. Services include tax preparation and planning, IRS audit representation and more. Using QuickBooks, D’Allaird customizes bookkeeping services to help businesses stay on top of payroll, cash flow and income, tasks that form the solid foundation of a small business accounting system.

“It’s not all about numbers — as a responsible CPA, I have a real interest in my clients and their businesses,” said D’Allaird, who formerly worked with a public accounting firm and spent more than 10 years in private industry. His experience includes auditing and compliance for a worldwide pharmaceutical company and global business process leadership for an international manufacturer. “With my background, I bring to bear knowledge and experience that benefit my clients, helping them to focus on running their businesses.”

Focused on outstanding service, D’Allaird is committed to three underlying principles: professionalism, responsiveness and quality. “I believe in accessibility and personalized service,” said D’Allaird. “I take time to get to know clients and their businesses. When clients call, they speak with me directly. When they have questions, I help them get answers.” A licensed CPA in New York State since 2007, D’Allaird is a Certified Global Management Accountant, Certified Fraud Examiner and a QuickBooks ProAdvisor. His professional memberships include the AICPA, NYSSCPA and ACFE.

A Chamber member and volunteer for the Troy Victorian Stroll and the Annual Golf Classic, D’Allaird is also a licensed amateur radio operator and serves as treasurer of the Troy Amateur Radio Association. This organization provides communication services for public events, notably the Freihofer’s Run for Women and Mohawk Hudson River Marathon and others. He is also an active member of Amateur Radio Emergency Services and Rensselaer County Radio Amateur Civil Emergency Services, which provides important communication services in the event of a natural disaster or other emergency.

Christopher D’Allaird CPA
22 First Street | Troy, New York 12180
Ph: 518.238.6815 | DALLAIRD.CPA.com

To purchase a Spotlight, contact the Chamber at 518.274.7020

Alumni News from The Leadership Institute



Arien Cartrette ‘18, AIA, was appointed Principal at architecture+, a full-service design, architectural, planning and interiors firm headquartered in Troy. The firm’s principals lead the team of architects, planners and interior designers in providing exemplary service to their education, health care, housing and community clients. Cartrette’s recent projects include a psychiatric facility in Syracuse, New York and residence hall renovations at the University at Albany and Rensselaer Polytechnic Institute. VISIT aplususa.com

Kimberly A. Wright ‘18, CPA, is celebrating 10 years of employment with BST & Co. CPAs, LLP. BST is a multi-disciplinary accounting, tax and advisory firm serving the needs of closely held companies, family-owned businesses, nonprofits, government entities and high-net-worth individuals. She is currently a Senior Tax Manager. Wright holds a Master’s degree in accounting from the College of St. Rose and is a member of the New York State Society of Certified Public Accountants since 2013. VISIT bstco.com



Submit your Leadership Institute alumni news to Communications & Web Strategies Manager Staci O’Neill at soneill@renscochamber.com.

Member Milestones

30 Years

Nigro Companies

15 Years

FX Technologies, LLC
Tremont Rentals
Robert B. Speidel, Attorney at Law

10 Years

Hilton Garden Inn, Troy
NAI Platform

5 Years

Young/Sommer LLC

2019 BOARD OF DIRECTORS

DENISE M. PADULA, Board Chair*
Alchar Printing

EDWIN C. ANKER IV, AIA
CSArch Architecture | Engineering |
Construction Management

KELLI ARNOLD
KeyBank, NA

JERILEE BEAUDOIN*
Pioneer Bank

VICTORIA CAROSELLA BAECKER
CDPHP

SCARLET CLEMENT-BUFFOLINE
St. Peter's Health Partners

TAMI COLE
Documentation Strategies, Inc. (DocStrats)

LISA DESPART*
AWCPlus

BETTY DIMARIA
Wojeski & Company CPAs, P.C.

KATHARINE K. DORAN, CPA
Teal, Becker & Chiamonte, CPAs, P.C.

STEVEN FLENORY
WB Games New York

MICHAEL E. GINSBERG, ESQ.*
Pattison, Sampson, Ginsberg & Griffin, PLLC

CHAD HOTALING
Hannaford Supermarkets

DAQUETTA JONES
YWCA of the Greater Capital Region, Inc.

REGINA S. LAGATTA
Hudson Valley Community College

JOHN MILLET*
Bouchey & Clarke Benefits, Inc.

CHRISTOPHER NOLIN*
Rensselaer Polytechnic Institute

KATE OTIS
Saratoga National Bank and Trust Co.

RATNA RANDIVE
The Kaleel Jamison Consulting Group, Inc.

NICOLE STEIN*
SEFCU

JOHN TANNER III*
Spectrum Reach

PAUL VON SCHENK, CIC, CSRM
Amsure

DR. DONNA WATSON
Enlarged City School District of Troy

SCOTT WILEY
Hoosick Valley Contractors, Inc.

* Executive committee members.



90 FOURTH STREET, STE. 200 | TROY, N.Y. 12180
RENSCOCHAMBER.COM

Market. Develop. Connect.

PRSRT STD
U.S. POSTAGE
PAID
ALBANY, NY
PERMIT NO. 164

Events for Every Month on Your Calendar

STATE OF THE COUNTY | JANUARY 09

Learn What's Ahead for Rensselaer County & You



Join the Chamber at the 2019 State of the County Breakfast and learn what's ahead for Rensselaer County and the business community in the coming year. Rensselaer County Executive Steven F. McLaughlin will review his first year in office and present his vision and plans for the future, including the status of significant local economic development initiatives. Attendees are encouraged to bring questions to this event for an interactive Q&A session after remarks. Register today to ensure your seat at this sell-out event!

WED
JAN
09

Register now at renscochamber.com/events
🕒 Check-in & breakfast 7:30 a.m.; remarks and Q&A
8-9 a.m. \$35 members | \$50 walk-in members. Hilton Garden Inn, 235 Hoosick Street in Troy.
In partnership with Rensselaer County. Sponsored by Hudson Valley Community College and SEFCU.

RENSELAER
COUNTY
life looks good from here™



SEFCU™
Changing lives every day.

ASK THE EXPERTS | FEBRUARY 28

2019 Economic Outlook: How Macro Impacts Micro

MEET OUR EXPERTS



Steven B. Bouchey, CFP® (left), president and CEO of Bouchey Financial Group, Ltd.; **Ryan S. Bouchey**, CFP®, CPA (center), vice president; and **Martin X. Shields** CFP®, AIF (right), vice president. As a Registered Investment Advisor, Bouchey Financial Group's investment team is focused on the individuality of each client, assisting high-net worth individuals, families, businesses and small institutions to grow and sustain their wealth.

Get an insider's look at how current economic and geopolitical environments will impact markets and this year's economic cycle with the Chamber's Ask the Experts training workshop, "2019 Economic Outlook: How Macro Impacts the Micro for Your Business." This informative presentation by Bouchey Financial Group's investment team (at left) is your opportunity to discover how macro-economic factors can impact markets and businesses like yours at a local, micro level.

Our deep-dive into economic conditions will consider how such factors as rising interest rates, continued tariff discussions with China, tightening labor markets, growing federal deficits, rising inflation and political uncertainty in Europe is impacting economic forecasts. Our experts will show how these factors connect with local business environments and what you can expect in 2019, providing a road map to help you navigate economic considerations in the coming year. You'll leave with the knowledge you need to make smart business decisions.

THU
FEB
28

Register now at renscochamber.com/events
🕒 Check-in & luncheon 11:30 a.m.; presentation 12-1 p.m. \$35 members | \$50 walk-in members. The Century House, 997 New Loudon Road in Latham. Series is sponsored by CDPHP and SEFCU.



SEFCU™
Changing lives every day.

WONDER WOMEN MENTORING | MARCH 05

Learn Strategies for Success and Empowerment



Learn how to harness YOUR power within, build professional and personal networks and find inspiring mentors at the Chamber's Wonder Women Mentoring Breakfast. Top women professionals (at right) will share their experiences in a series of three 20-minute roundtables, sparking lively and candid conversations about career challenges and solutions. Table hop as you meet with mentors

and discover new strategies for success. Sign up for an event that will give you "a-ha!" moments, new connections and take-away strategies. Develop empowering relationships with local "Wonder Women." Learn how to amplify your voice and be heard.

TUE
MAR
05

Register now at renscochamber.com/events
🕒 Check-in & luncheon 11:30 a.m.; conversations 12-1 p.m. \$35 members | \$50 walk-in members. Pat's Barn, 100 Defreest Drive in Rensselaer. Sponsored by CAP COM Federal Credit Union.



Heather C. Briccetti, Esq., President and CEO, The Business Council of New York State

Scarlet Clement-Buffoline, COO, St. Peter's Health Partners

Patricia A. Fusco, President and CEO, Fusco Personnel, Inc.

Carrie Harkin, Private Events Manager, Brown's Revolution Hall

Heidi Knoblauch, Owner and President, Plumb Oyster

Ruth Mahoney, Market President and Regional Retail Leader, KeyBank, NA

Carolyn Stefanco, President, The College of Saint Rose

Paula Stopera, President and CEO, CAP COM Federal Credit Union

Sarah Trop, Owner, FunCycled

Sr. Lauren VanDermark, Executive Team Shaker Pointe at Carondelet, Inc.