

RENSCONNECT

BUSINESS + COMMUNITY CONVERGE

JOIN THE FUN | SUNDAY, DECEMBER 02

Stroll Brings Holiday Cheer & Tourism to Troy









Experience holiday magic at the 36th Annual Troy Victorian Stroll on Sunday, December 2 from 11 a.m. to 5 p.m. This popular event attracts almost 30,000 visitors from throughout the Northeast, bringing nearly \$1.5 million in revenue to downtown Troy. Visitors of all ages will join the festivities on the historic streets and enjoy more than 100 free attractions including performers, musicians, dancers and magicians. There will be trolley rides, refreshments, an arts & crafts show and much more. Troy's shops, boutiques and galleries with unique gifts will be open to help you with your holiday shopping. Stop by the outdoor food court to refuel with our food vendors or take a break and visit one of the many participating eateries and restaurants offering food and entertainment.

Make your Stroll experience better than ever with ride sharing and Snapchat geofilter. By using Lyft and Uber, you can be dropped off and picked up in the heart of downtown's celebration and skip the stress of traffic. Dress up your Snapchat posts with a special Stroll geofilter to share your fun at this special event. For the latest information on events and activities, visit victorianstroll.com.

For more than three decades, the Stroll has been presented by the Chamber is funded entirely through the generosity of individual and corporate sponsors, including these:























Visit victorianstroll.com | Follow us on facebook.com

🕘 The Stroll is from 11 a.m.-5 p.m. Platinum Sponsors: B95.5; The Daily Gazette; E. Stewart Jones Hacker Murphy, LLC; KeyBank; MVP Health Care; Pioneer Bank; Rensselaer County; First Columbia, LLC/River Street Market; and Saratoga Eagle Sales & Service. Silver Sponsors: Bouchey Financial Group, Ltd. | Bouchey & Clarke Benefits, Inc.; Magna5; National Grid; Rensselaer Polytechnic Institute; and The Rifenburg Companies. Bronze Sponsors: Bonacio Construction; The Bonadio Group; and Express Scripts.

SHOP SMALL, SHOP LOCAL | NOVEMBER 24

Chamber Kicks Off "Small Business Saturday"

National statistics show consumers enjoy shopping and dining at small, independently-owned businesses to support their local communities. Building on this positive trend, the Chamber, in partnership with Rensselaer County, is participating in the national campaign "Small Business Saturday," a proactive effort to connect consumers with local businesses, boost the economy, help create jobs and enhance the quality of life in our region. Set for November 24, the benefits of Small Business Saturday reach beyond one day, promoting shopping and dining locally year-round.

"Consumers have the power to put their money into the local economy, which keep small businesses in Rensselaer County thriving," said Economic Advancement and Member Relations Manager Maureen McGuinness. "When small businesses succeed, so do our neighborhoods. Locally-owned businesses give back to communities through fundraisers, volunteering and sales tax. They provide personable, handson customer service with knowledge of the products they sell. Most importantly, they promote a sense of community that benefits all of us."

For a list of local shopping opportunities and to support our members, check out the insert in this newsletter.

ASK A BOARD MEMBER:

Chamber Health Insurance

John Millet, CPA is president of Bouchey & Clarke Benefits, Inc. He has more than 25 years of experience in the insurance, banking and consulting fields as well as with governmental organizations, nonprofits and public firms.



Q » How can the Chamber assist me with health insurance?

A » As the health insurance benefits administrator for the Chamber, Bouchey & Clarke Benefits, Inc. is committed to enhancing the Chamber's value to members by providing quality health care solutions that are affordable for you and your employees. Each of your employees can choose the medical plan that works best for their needs. Employers get a comprehensive benefit offering to meet the health insurance and benefit needs of their diverse workforce. We also keep members up to date on the latest compliance rules and regulations.

Q » What are the advantages?

A » Our team of experts works directly with Chamber member businesses and their employees to navigate options for 2019 and find the right health plan to fit their needs and budget. Employees can choose coverage from various plan options with Blue Shield of Northeastern New York, Capital District Physicians' Health Plan and MVP Health Care. Plan choices include a wide range of options from co-pay to high deductible health plans. Bouchey & Clarke helps businesses leverage the power of the Chamber to bring affordable value to their employee benefits packages and help attract and retain quality workers. In addition, we provide a range of services to eliminate the administrative burden of managing your employee benefit program. We also have dedicated customer support for benefit and billing issues. We virtually become your designated HR department for health benefits.

Q » How do I get started?

A » November is open enrollment month for coverage starting January 1, 2019. Plan for you and your employees to attend an upcoming information session at the Chamber (see page 3) and get the facts to make the right choices.

The Rensselaer County Regional Chamber of Commerce is a business, civic and economic development alliance that strives to enhance the economic vitality of Rensselaer County and the neighboring Gateway communities of Cohoes, Green Island, Waterford and Watervliet, The Chamber seeks to improve the quality of life within the community for both residents and businesses.

"RENSCONNECT" is published monthly. Submissions considered for publication are based upon content and space availability.

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Editor: Doreen M. Ercolano Co-Editor: Staci O'Neill Design: Spiral Design Studio, LLC



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New Members

Bard & Baker

Board Game Cafe/Restaurant Rep: Charlotte Guyton 501 Broadway Troy, NY 12180 Phone: 716.807.1651 VISIT bardandbaker.com

BenefitMall

Payroll & Group Benefits Rep: Brittany Moore 1250 Broadway 20th Floor New York, NY 10001 Phone: 844.769.8990 VISIT employers.benefitmall.com

Collar City Sweet Shoppe

Candy - Retail Rep: Ron Farrigan 45 Third Street Troy, NY 12180 Phone: 518.244.3387

Goosehead Insurance Agency

Insurance Rep: Cydney Gregware 41 State Street Suite 603-604 Albany, NY 12207 Phone: 518.892.9549 VISIT goosehead.com

FunCycled

Home Furnishings & Interior Design Rep: Sarah Trop 272 River Street Troy, NY 12180 Phone: 518.629.5386 VISIT funcycled.com

Mannix Marketing, Inc.

Marketing Rep: Rick Marchant 11 Broad Street Third Floor Glens Fall, NY 12801 Phone: 518.743.9424 VISIT mannixmarketing.com

Northco Printing

Printers Rep: Ron Howe 1612 NY-7 Troy, NY 12180 Phone: 518.869.6056 VISIT northcoproducts.com

State Hill Brokerage Corp.

Real Estate Rep: Melissa Gamello 568 Columbia Turnpike Suite 9 East Greenbush, NY 12061 Phone: 518.506.6494 VISIT statehillbrokerage.com

Taste of Troy Food Tours, LLC

Tourism Rep: Amy Koren-Roth Phone: 518.495.2277 **VISIT** tasteoftroyfoodtours.com

Please welcome our newest members by stopping in to say hello and patronize their businesses. You can invite non-members to join our growing Chamber by contacting Membership Manager Elizabeth McGarry at 518.687.1240 or emcgarry@renscochamber.com.

Member News

St. Peter's Health Partners celebrated the completion of its \$105 million Troy Master Facilities Plan and held a grand opening for the Heinrich Medicus Pavilion at Samaritan Hospital. With its new, state-of-the-art emergency department, intensive care unit, progressive care unit, medical/surgical units and endoscopy suite, the five-story patient pavilion is the centerpiece of the Troy Master Plan. VISIT sphp.com

Velan Studios announced a major investment of more than \$630,000 to create new offices across several buildings on Third Street in Troy. When completed, the 7,600-square-foot video game studio will accommodate new equipment and the firm's 40 employees. The number of staff is expected to double in the next few years. VISIT velanstudios.com

Hudson Valley Community College joined four other SUNY community colleges to launch the Capital Community College Career Coalition, known as C5, in response to regional workforce shortages. The collaborative effort aims to create new career pathways for students by identifying skill gaps, strengthening partnerships with local businesses and developing new relationships among the colleges and workforce development entities. VISIT hvcc.edu

GLOBALFOUNDRIES and **Excelsior College** announced an educational partnership that gives employees of the semiconductor company the opportunity to gain new skills, expand their expertise and complete their degrees. All 17,000 employees across 14 global locations can take advange of Excelsior College tuition discounts, credit transfers, college credit for military/job experience and more. VISIT globalfoundries.com or excelsior.edu

The City of Troy started construction on the Ingalls Avenue Boat Launch in the city's North Central neighborhood. The site will enhance 500 feet of Hudson River waterfront to improve public access to the waterway south of the Troy Federal Lock and Dam for motorized and non-motorized watercraft. VISIT troyny.gov

Shaker Pointe at Carondelet held a groundbreaking ceremony for a new building on its campus, Parkland at Shaker Pointe. The facility will be home to 35 independent living rental apartments for seniors. VISIT shakerpointe.org

Heslin Rothenberg Farley Mesiti Intellectual Property Attorney Susan E. Farley was honored by the U.S. Court of Appeals for the Second Circuit with the 2018 American Inns of the Court Professionalism Award. VISIT hrfmlaw.com



ValuSpace Personal **Storage** celebrated a grand opening at 850 Hoosick Road in Brunswick. VISIT valuspace.org





Courtvard Albany Troy/Waterfront recently opened its doors with a ribbon cutting at 515 River Street in Troy. VISIT marriott.com

Fresenius Kidney Care held a ribbon

cutting at 16 North Greenbush Road in Troy. **VISIT** fresenius kidnevcare.com





Maple Hill High School, at 1216 Maple Hill Road in Castleton, held a ribbon cutting at the district's newly remodeled building. VISIT schodack.k12.ny.us



Ribbon cuttings are presented by First New York Federal Credit Union.

Events Calendar 2018

NOVEMBER



"Good News" Rensselaer County **Awards Luncheon**

NOV Join us as we honor this year's recipients: International Electronic Machine Corp., Kay's Pizza, Schaghticoke Fair, STRIDE Adaptive

Sports and Wainschaf Associates, Inc.

Check-in & luncheon 11:30 a.m.; awards ceremony 12-1 p.m. \$35 members | \$50 walkin members. Franklin Terrace Ballroom, 126 Campbell Avenue in Troy. Sponsored by MVP Health Care.



4th Annual Future of Workforce Readiness: Education & NOV Business Partnerships

Workforce development requires smart and innovative collaboration to train a pipeline of job-ready

workers. Find out how you can be part of the solution to benefit your own business.

Check-in & breakfast 7:30 a.m.; event 8-10 a.m. \$35 members | \$50 walk-in members. Troy Middle School, 1976 Burdett Avenue in Troy. Sponsored by CSArch and Sano Rubin Construction Services.



Member Benefits Breakfast

Maximize your investment by discovering all of the advantages of membership. Designed for new and current Chamber members and their employees. Join us and get to

know your Chamber!

Check-in & breakfast 7:30 a.m.; benefits overview 8-9 a.m. No cost for members; RSVPs requested. Doane Stuart School, 199 Washington Avenue in Rensselaer. Sponsored by Thomas K. Judd & Associates.

DECEMBER



36th Annual Troy Victorian Stroll The region's premier free holiday event, attracting thousands of visitors from all over the Northeast. Enjoy food, fun, live music, crafts, shopping, dining and more. For a full

schedule of activities, visit $\emph{victorianstroll.com}$

② Stroll is from 11 a.m.-5 p.m. by the Chamber and funded entirely through the generosity of individual and corporate donors, including these Platinum Sponsors: B95.5; The Daily Gazette; E. Stewart Jones Hacker Murphy, LLC; KevBank; MVP Health Care; Pioneer Bank; Rensselaer County; First Columbia, LLC/River Street Market; and Saratoga Eagle Sales & Service. Silver Sponsors: Bouchey Financial Group, Ltd. | Bouchey & Clarke Benefits, Inc.; Magna5; National Grid; Rensselaer Polytechnic Institute; and The Rifenburg Companies. **Bronze** Sponsors: Bonacio Construction; The Bonadio Group; and Express Scripts.



Holiday NetworkingPlus Luncheon

Jump-start your holiday season, get connected, develop leads and build relationships at this fast-paced networking event. Attended by more

than 100 members, you'll make connections that matter. Bring a door prize to spread cheer; more than 60 prizes will be given away!

Check-in & luncheon 11:30 a.m.; networking 12-1:15 p.m. \$35 members | \$50 walk-in members. Hilton Garden Inn, 235 Hoosick Street in Troy. Sponsored by Bouchey Financial Group, Ltd. | Bouchey & Clarke Benefits, Inc.; Community Resource FCU; and MicroKnowledge, Inc.

A LOOK AHEAD

- » State of the County Breakfast 01/09/2019
- » NetworkingPlus Stay tuned!

Sponsorship Opportunities Available! Contact Maureen McGuinness at 518.687.1244 or mmcguinness@renscochamber.com

ADDITIONAL INFO

No-shows will be billed; 24-hour notice is required for all cancellations.

Questions?

Contact Events Coordinator Rachael Murray at 518.687.1238 or rmurray@renscochamber.com.

If you have special requirements, please contact us one month prior to event to ensure we are able to provide for your needs.





Register for Events: renscochamber.com/events ENTER TO WIN!

Chamber Contest Says "Thanks" to Members

We're giving thanks for our members by offering an exciting contest for two members to win customized Chamber marketing packages valued at \$1,500 each! It's our way of saying "Thank You" for your continual support of the



Rensselaer County Regional Chamber of Commerce. Packages may include digital and print advertising, tickets to events and opportunities to showcase your business as a sponsor or expo booth participant. The two winning members will meet with the Chamber's marketing staff prior to January 1, 2019 to develop a package to meet their specific business goals.

Enter online at **renscochamber.com** for a chance to win (only one entry per member). Eligible entrants must be Chamber members in good standing since November 2016 or earlier. Winners must maintain their membership through 2019 for the prizes to remain valid. Marketing packages are effective January 1 through December 31, 2019. Deadline to enter is Wednesday, December 12 at 12 p.m. Winners will be announced at the Chamber's Holiday NetworkingPlus Luncheon on Thursday, December 13.

NOVEMBER IS OPEN ENROLLMENT MONTH

Attend a Free Health Insurance Open House

The month of November is an open enrollment period for health insurance through the Chamber, available to all members in good standing and their employees. Bouchey & Clarke Benefits, Inc., the Chamber's health benefits administrator, and regional insurance carriers are ready to present 2019 rates and plan designs. Now is the time for you and your employees to get valuable information about this important decision.

Plan to drop by during our enrollment Open House Sessions (see below). Representatives from Bouchey & Clarke and insurance carriers will be on hand to discuss plans with you and your employees. For more information, contact Bouchey & Clarke at 518.720.8888.



Chamber Health Insurance Open Enrollment Sessions

Thursday, November 1 from 1-4 p.m. and Tuesday,
November 13, from 9:30 a.m.-12:30 p.m. Held in the
Chamber's first-floor conference room. Hosted by the
Chamber and Bouchey & Clarke Benefits, Inc.

PLAN YOUR BUDGET NOW FOR 2019

High-Impact Exposure Opportunities

New contacts, new customers, new business in the new year! The Chamber offers a variety of cost-effective marketing strategies to help you reach your business goals and stay within budget. By working individually with our members, we're able to customize high-impact advertising packages that will get you results:

- » For only \$250, our popular print newsletter inserts are ideal for organizations. Direct-mailed with no postal costs to you, the inserts are included in our print newsletter, on our website and in our highly-effective e-newsletter during the month of your choice.
- » The Chamber's e-newsletter is a high-engagement option with open and click-through rates that surpass national averages and prices that are more than competitive. We will design an affordable digital advertising package that won't break the bank and delivers real results.
- » Our website offers visually appealing options: choose a show-stopping homepage photo that links directly to your site or be a featured content expert on a subpage. The website is visited by users from across the Capital District, New York State and beyond.
- » All Chamber members can take advantage of a FREE listing in our online Membership Directory. The directory is open to all members and the public at no charge. Make sure your listing is up to date so potential customers can find you.

Now is the time to secure your 2019 advertising. Contact Maureen McGuinness at 518.687.1244 or mmcguinness@renscochamber.com.

GET THE WORD OUT

Send Us Your Holiday News Items!

If you have upcoming holiday news, send it to the Chamber for increased exposure in the regional business community. Fundraisers, charitable projects, open house events and other holiday news items can be easily uploaded to our convenient Member News page at renscochamber.com for everyone to read. Need assistance? Contact Staci O'Neill at 518.687.1243 or soneill@renscochamber.com.

CHAMBER MEMBER

spotlight

Turnkey Internet is a premier full-service data center and cloud solutions provider for upstate New York. The company's services include colocation, public and private cloud, dedicated servers, backup and disaster recovery and web hosting.



"TurnKey Internet has proven over the years our deep commitment to customer satisfaction, network reliability and the quality of our cloud services," said Adam Wills, CEO. "We provide the servers, the network, the data center and the expert staff so that clients can focus on what they do best - running their businesses."

Established in 1999, TurnKey Internet was founded on a simple principle: to focus on the customer. Within a few years, many of the services TurnKey Internet provided to large internet service providers became practical solutions for emerging internet businesses. Since 2001, TurnKey Internet has focused on small and medium-sized business clients looking for reliability, speed and cost-effective cloud hosting solutions for their online businesses. Today, TurnKey Internet stands out from the crowd through its advanced enterprise-class infrastructure and award-winning staff.

TurnKey Internet owns and operates its data center and maintains its own dedicated local staff. "By owning our infrastructure, we are able to offer the most reliable service and competitive pricing backed by unmatched 24 x 7 x 365 managed support," said Wills. "Our data center in Latham is powered exclusively by on-site solar and hydroelectric sources to provide a 100% renewable energy footprint."



TurnKey Internet maintains an A+ rating from the Better Business Bureau and provides, in writing, a 100% Network Uptime Service Level Agreement and a 30-Day Money Back Satisfaction Guarantee.

TurnKey Internet 175 Old Loudon Road | Latham, New York 12110 Ph: 518.618.0999 | TURNKEYINTERNET.net

To purchase a Spotlight, contact Economic Advancement & Member Relations Manager

Alumni News from The Leadership Institute

Maureen McGuinness at mmcguinness@renscochamber.com.



Daquetta Jones '17 (left), Executive Director of the YWCA of the Greater Capital Region, received the 2018 Distinguished Alumni Award from Hudson Valley Community College (HVCC). The award recognizes her commitment to service and exceptional leadership in the community. She has served for 16 years in human services and 10 years in positions of leadership. Recipients of the alumni award are role models for HVCC students, showing them the vision and promise of their own bright futures. VISIT ywca-gcr.org and hvcc.edu



Mark Duffy '16 (left), was promoted to Community Engagement Leader at SEFCU. He previously served as Digital Content Leader. VISIT sefcu.com

Diane Cameron Pascone '14 (right), author of "Never Leave Your Dead," spoke at a Barnes & Noble Local Author's Day. She is Director of Development & Grants for Unity House of Troy, VISIT unityhouseny.ora



Submit your Leadership Institute alumni news to Communications & Web Strategies Manager Staci O'Neill at soneill@renscochamber.com.

Member Milestones

40 Years

Times Union

30 Years

The United Group of Companies, Inc.

20 Years

YWCA of the Greater Capital Region, Inc.

15 Years

Berkshire Hathaway HomeServices Blake, REALTORS Village of Hoosick Falls

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COME CELEBRATE HOMETOWN SUCCESS | NOVEMBER 01

"Good News" Rensselaer County Awards

Join the Chamber to honor the recipients of this year's "Good News" Rensselaer County Awards, in partnership with Rensselaer County. Celebrate these exceptional businesses that positively impact the region's economy and way of life. This is your opportunity to meet and congratulate this year's award winners:

good news!

International Electronics Machines Corp. | iem.net Kay's Burden Lake Restaurant | kayspizza.com The Great Schaghticoke Fair | schaghticokefair.com STRIDE Adaptive Sports | stride.org
Wainschaf Associates, Inc. | waiconstruction.com

THU NOV **01**

Register now at renscochamber.com/events

• Check-in & luncheon 11:30 a.m.; awards ceremony 12-1 p.m. \$35 members | \$50 walk-in members. Franklin Terrace Ballroom, 126 Campbell Avenue in Troy. Sponsored by MVP Health Care.



REGISTER FOR THIS UNIQUE OPPORTUNITY | NOVEMBER 15

Partnering for the Future of Workforce Readiness

How do we develop a strong pipeline of workers for economic prosperity? Find out at the Chamber's 4th Annual Future of Workforce Readiness: Education & Business Partnerships.

The Chamber is inviting YOU to join the search for solutions to the region's workforce challenges. We're seeking businesses, nonprofits, HR representatives, educators and others looking to make a difference. We'll start with an overview of our workforce initiative and its impact on businesses and education and move on to small group discussions. Share your own experiences, talk with today's educators and come away with helpful strategies. This event is a call to action for our members; we're seeking your input on shaping career readiness. By coming together and collaborating we can continue the conversation to affect change.



We are proud to present this event in honor of our late board member Bob Horan, superintendent of the Schodack Central School District, to carry on his commitment to create dynamic partnerships between the business and education sectors of our economy with the goal of creating a vibrant, workforce-ready community.



Register now at renscochamber.com/events

Check-in & breakfast 7:30 a.m.; event 8-10 a.m. \$35 members | \$50 walk-in members | \$70 future members. Troy Middle School, 1976 Burdett Avenue in Troy. Sponsored by CSArch and Sano-Rubin Construction Services.





BENEFITS BREAKFAST | NOVEMBER 27

Make the Most of Your Chamber Membership

Maximize your investment by discovering all of the advantages of Chamber membership. Our Member Benefits Breakfasts are informative events designed for you and your employees to discover the many benefits the Chamber has to offer. Whether you're a new or existing member, you are encouraged to attend and get to know your Chamber, while meeting regional business professionals. Come and learn how the Chamber markets, develops and connects to promote our members.



Register now at renscochamber.com/events

① Check-in & breakfast 7:30 a.m.; benefits overview 8-9 a.m. No cost for members; RSVPs requested. Doane Stuart School, 199 Washington Avenue in Rensselaer. Sponsored by:



THOMAS K. JUDD & ASSOCIATES

NETWORKING | DECEMBER 13

Holiday Networking Brings Connections

Jump-start your holiday season, get connected, develop leads and build relationships at this fast-paced networking event. With three table rotations and a system designed to maximize introductions, you are guaranteed to have a fun and worthwhile time. Attended by more than 100 members, you'll make connections that matter. Bring plenty of business cards and a door prize to spread cheer; more than 60 prizes will be given away!

THU DEC 13 Register now at renscochamber.com/events

Check-in & luncheon 11:30 a.m.;
 networking 12-1:15 p.m. \$35 members | \$50 walk-in members. Hilton Garden Inn, 235 Hoosick Street in Troy. Sponsored by:







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INTRODUCING YOUR

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Presented by **Benetech**®

Compliance with NYS Sexual Harassment Regulations is as Simple as Clicking "Subscribe".

Under New York State's new sexual harassment prevention regulations, all New York State employers, both public and private, must complete annual sexual harassment prevention training by October 9, 2019. The final regulations also require that all new hires be trained "as quickly as possible."

In response to this statewide mandate, Benetech has developed an interactive webinar series compliant with NYS Department of Labor and Division of Human Rights guidelines, as well as the NYC Commission on Human Rights, providing employers with an affordable solution to help meet their ongoing sexual harassment needs.

A Simple Subscription Package, For Any Size

\$30 per month

(1-50 Employees)

Billed Quarterly

10% Discount for Annual Billing

\$55 per month

(51-299 Employees)

Billed Quarterly

10% Discount for Annual Billing

\$65 per month

(300+ Employees)

Billed Quarterly 10% Discount for Annual Billing

Package Includes:

- Attendee Training Certificates
- Semi-Monthly Webinar Trainings
- Attendee Feedback Report
- Interactive Polling
- Attendee Engagement Management
- Live Q & A

To accommodate the demand of meeting this year's upcoming training deadline, Benetech will provide multiple weekly webinar sessions leading up to January 1st. For employers who desire a dedicated or private webinar session, there is an additional cost of \$150 per webinar.

Chamber Member Discount Promo Code: RENSCO

Use promo code RENSCO and receive 5% off as a chamber member when you subscribe online at benetechadvantage.com. For more information, contact Jason Barnes at (518) 283-8500 Ext. 355 or by email at jasonb@benetechadvantage.com.



benetechadvantage.com

SHOP SMALL support local businesses

AAA Hudson Valley

514 Congress St., Troy, NY 12180 (518) 426-1000 www.aaa.com

Ace Hardware of Brunswick

831 Hoosick Rd., Brunswick, NY 12180 (518) 874-0251 www.acehardwareshop.com

Ace Hardware of Troy

63 3rd St., Troy, NY 12180 (518)-687-0014 www.acehardwareshop.com

Becker's Farm

420 Columbia Tpk., Rensselaer, NY 12144 (518) 477-4163 www.beckersfarm.com

Best Fire Hearth & Patio

720 Hoosick Rd., Brunswick, NY 12180 (518) 273-9600 www.bestfire.com

Boost Mobile by Platinum Telecom

578 2nd Ave., Troy, NY 12182 (518) 326-6410 www.boostmobile.com

Carbone Subaru

795 Hoosick Rd., Brunswick, NY 12180 (518) 279-3400 www.carbonesubaruoftroy.com

Clement Frame & Art Shop

201 Broadway, Troy, N<mark>Y 12180</mark> (518) 272-6811 www.clementart.com

Collar City Sweet Shoppe

45 3rd St., Troy, NY 12180 (518) 244-3387 www.facebook.com/ccsweetshoppe

Cooley Motors Corp.

401 N. Greenbush Rd., Rensselaer, NY 12144 (518) 283-2902 www.cooleycars.com

The Costumer

1020 Barrett St., Schenectady, NY 12305 (518) 374-7442 www.thecostumer.com

The Counties of Ireland

77 3rd St., Troy, NY 12180 (518) 687-0054 www.thecountiesofireland.com

Culinary Square

251 River St., Troy, NY 12180 (518) 326-5818 www.culinarysquaretroy.com **Fleurtacious Designs**

492 Troy Schenectady Rd., Latham, NY 12110 (518) 608-5618 www.fleurtaciousdesigns.com

Flowers By Pesha

501 Broadway, Troy, NY 12180 (518) 272-1980 www.flowersbypesha.com

FunCycled

272 River St., Troy , NY 12180 (518) 629-5386 www.funcycled.com

Gem Farms Buffalo Trading Post & Gift Shop

1322 Van Hoesen Rd., Castleton, NY 12033 (518) 732-7452 www.gemfarmsbuffalo.com

Gettysburg Flag Works

715 Columbia Tpk., East Greenbush, NY 12061 (518) 479-3153 www.gettysburgflag.com

Goold Orchards

1297 Brookview Station Rd., Castleton On Hudson, NY 12033 (518) 732-7317 www.goold.com

Grapes & Graines Wine & Spirits

279 Troy Rd., Rensselaer, NY 12144 (518) 283-9463 www.grapesandgrainswine.com

The Ivy Spa 583 N. Greenbush Rd., Rensselaer, NY 12144 (518) 286-2225 www.theivyspa.com

lean's Greens

225 River St., Troy, NY 12180 (518) 479-0471 www.jeansgreens.com

Kathleen's Designs By The Flower Girl 625 19th St., Watervliet, NY 12189

(518) 272-1008 www.shoptheflowergirl.com

Market Block Books

290 River St., Troy, NY 12180 (518) 328-0045 www.marketblockbooks.com

Mohawk Pharmacy

471 Fulton St., Troy, NY 12180 (518) 266-9038 www.mohawkpharmacy.com

Pause Gallery

501 Broadway, Troy, NY 12180 (518) 328-4877 www.pausegallery.com

Quality Art & Custom Framing

6 Ridge Pl., Latham, NY 12110 (518) 369-9966

Rensselaer Appliance

400 Columbia Tpk., Rensselaer, NY 12144 (518) 477-7123 www.rensselaerappliance.com

Rocky's Music Studio

400 Bloomingrove Dr., Rensselaer, NY 12144 (518) 429-6380 www.rockysmusicstudio.com

Romanation Jewelers 48 3rd St., Troy, NY 12180 (518) 272-0643 www.romanationjewelers.com

Segel Violins

44 3rd St., Troy, NY 12180 (518) 266-9732 www.violinsdirect.com

Spa Broadway At The White Sands

453 Broadway, Troy, NY 12180 (518) 272-3636 www.thewhitesandsmassage.com

T-Mobile

720 Hoosick Rd., Brunswick, NY 12180 (518) 874-0600 wirelessvision.com

Tremont Lumber - Ace Hardware

2897 Route 43, Averill Park, NY 12018 (518) 674-3836 www.tremontlumber.com

Truly Rhe

1 Broadway, Troy, NY 12180 (518) 273-1540 www.trulyrhe.com

Twenty-Two Second Street Wine Co.

22 2nd St., Troy, NY 12180 (518) 874-1244 www.winetroy.com

Village Discount Wine & Liquor

92 Main Ave., Wynantskill, NY 12198 (518) 283-6733

Wiley Brothers

1854 NY 40, Schaghticoke, NY 12154 (518) 753-4266 www.wileybrothersinc.com

Yonder Farms

381 N. Greenbush Rd., Troy, NY 12180 (518) 283-4267 www.yonderfarms.com