Always Evolving, Always Focused on You

When I think of what makes our Chamber successful, I am convinced of two significant factors: our capacity for listening to members and the flexibility to respond to your needs. Both require our organization to stay focused on you, our members, and place your needs at the forefront of everything we do, every day. Hopefully, you hear it in our voices when you call us and see it on our faces at events — we work for you and we take great pride in serving such a dynamic business community.

Our Chamber’s mission is to evolve. We are responsible for helping to create the healthy environment in which businesses can grow, change, rise to challenges and take advantage of new opportunities. Good chambers respond to change, but great chambers anticipate members’ needs and are out in front, leading the way.

Member Survey in June

Communication is critical to evolving in the most productive and creative ways. To that end, we’re launching a Member Survey starting June 1, which will be emailed and available on our website. We’re looking for your feedback about your current and long-term business needs. It’s an opportunity for the Chamber to collect data that will direct our ongoing workforce development/readiness efforts. Your participation will help us identify the jobs that will need to be filled by qualified candidates and how to encourage career exploration among students from kindergarten through high school and in higher education.

By building a strong workforce pipeline, we can help ensure a strong economy now and into the future.

Rooftop NetworkingPlus Luncheon Set for June 8

Get connected, develop leads and build relationships at our fast-paced NetworkingPlus Luncheon, facilitated by Chamber Ambassadors. NetworkingPlus events are a fun and effective way to achieve high-impact results. Increase your business contacts in a structured yet relaxed environment among fellow Chamber members. Remember to bring plenty of business cards as all attendees get equal time to spread their message during three table rotations to maximize your networking opportunities. Sign up today and jump start your summer networking.

NetworkingPlus Luncheon is on Thursday, June 8 at Franklin Plaza Rooftop Terrace, Fourth and Grand Streets in Troy. Sign up at renscochamber.com/events. Registration and luncheon 11:30 a.m.; 12-1:15 p.m. $35 members, $50 walk-in members. Sponsored by Community Resource FCU and Northwestern Mutual.

ASK A BOARD MEMBER: Business Budget Planning

John M. Ahearn is chief financial officer for all of the Rifenburg-related companies, which employ approximately 300 workers.

Rifenburg Construction, Inc., is a heavy highway contractor specializing in road construction and paving, site work, bridge rehabilitation and replacement, landfill and airport projects.

Q: With businesses approaching the mid-year budget mark, what should they be focused on?

A: Here are some tips for the mid-year point of fiscal year, coming up on June 30:

» Maintain close scrutiny of your labor costs.

» Look at your cash flow — is your operating line of credit sufficient for your needs?

» Is your sales/revenue and net income tracking or exceeding your current year budget expectations? Now is the time to make adjustments.

» Periodically and consistently review financial statements and key performance indicators (KPI) to recognize trends and to help limit any surprises.

Q: What about businesses closing out their fiscal year?

A: As their fiscal year winds down, business plans should be reviewed and updated, and budgets should be developed for the upcoming year. It’s important to remember that your budget (projection) is your road map for next year.

Focus on the following:

» Do you have the personnel, fixed assets and available capital/operating line of credit to accomplish your goals and meet your budget?

» Complete tax planning for the current year and make any necessary adjustments relating to changes in tax laws for the next year.

» Have you considered any new products or markets? Now is the time to plan for it.

» Do you have a business plan for the next three years? A proper plan will help you set a course of action that will support growth, secure funding and manage cash flow. It’s your guide to success.

“Ask a Board Member” is a monthly Q&A featuring members of the Chamber’s Board of Directors.

The Rensselaer County Regional Chamber of Commerce is a business, civic and economic development alliance that strives to enhance the economic vitality of Rensselaer County and the neighboring Gateway communities of Cohoes, Green Island, Watervliet and Waterford. The Chamber seeks to improve the quality of life within the community for both residents and businesses.

"Insight" is published monthly. Submissions are considered for publication based upon content and space availability.

Katie Ollier, President
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renscochamber.com
Editor: Donovan M. Ercolano | Co-Editor: Staci O’Neill
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MEMBER NEWS

Consigli Construction Co., Inc., was recognized by the Connecticut Construction Building Congress with a 2017 Project Team Award for its collaborative work to build the new Sandy Hook Elementary School in Newtown, Connecticut, a state-of-the-art, 88,000-square-foot facility. “The powerful purpose of this photo was never lost on us from day one,” said Matthew Consigli, president. “It was truly an honor to be a partner on this special project.” Visit consigli.com.

STRIDE Adaptive Sports’ sled hockey team, the Capital District Sled Warriors, invited disabled veterans and fellow Wounded Warriors to join them for on-ice clinics at the Albany Hockey Facility (photo, above). Sled hockey is a Paralympic sport and STRIDE is a U.S. Paralympic training club. Visit stride.org.

ACE Hardware of Troy held a ribbon-cutting ceremony and grand opening celebration at its new location, 63 Third Street in Troy (photo, above). Locally owned and operated, the business carries hardware and household tools and supplies, a full line of organic cleaners, boutique gifts and more. Visit acehardware.com. Rensselaer County Historical Society (RCHS) hired two new staff members. Membership & Events Officer Susan Moyle Lynch has more than 30 years of experience in alumni relations and development, as well as a background in historic preservation and community organizing. She worked to increase membership and sustaining RCHS support. Grant-funded Collections Assistant Samantha Mahoski will focus on cataloging museum and library collections for exhibits and public access. Visit rchsonline.org.

The Rosenblum Companies unveiled its plan for a $23 million mixed-use loft apartment project in the former home of The Troy Record—“The News Apartments”—will offer modern living in a renovated historic building and include a 95,000-square-foot addition. With 101 apartments, a fitness center, entertainment lounge, rooftop deck, bicycle storage and repair, pet care, co-working space and onsite indoor and outdoor parking, the project will include ground floor retail/office space. Visit thenewsapartments.com.

Barton & Loguidice, P.C., a northeast regional engineering, planning, environmental and landscape architecture firm with nine offices across New York, Pennsylvania and Maryland, was named to the Times Union’s “Top Workplaces” list for 2017. The ranking is based solely on the results of employee feedback surveys about company culture, employee benefits and more. Visit bartonandloguidice.com.

events calendar 2017

TUESDAY: 6/6 Quick Wins: Building Effective PowerPoint Presentations Train yourself and your staff at considerable cost savings. Registration and refreshments at 8:30 a.m.; program 8:30-10:30 a.m. Cost is $79 members, $99 future members. At the Chamber, 90 Fourth Street in Troy. Presented in partnership with MicroKnowledge, Inc.

THURSDAY: 6/8 NetworkingPlus Luncheon Get connected, develop leads and build relationships at this fast-paced event facilitated by Chamber Ambassadors. Remember to bring plenty of business cards. Cost is $25 members, $50 as a member. Registration 11:30 a.m.; program 12-1:15 p.m. At Franklin Plaza Rooftop Terrace, Fourth and Grand Streets in Troy. Sponsored by Community Resource FCU and Northwestern Mutual.

WEDNESDAY: 6/14 Medicare Matters Training Leverage this Chamber benefit to increase your digital exposure! Save Local Now (SLN) provides an easy-to-use digital platform for high-impact marketing including content publishing, search engine optimization, email marketing and social sharing. No cost to members; registration requested. Program 8:30-9:30 a.m. At the Chamber, 90 Fourth Street in Troy.

WEDNESDAY: 6/28 Member Benefits Breakfast Find out how you can make the most of Chamber membership and discover all of our valuable benefits. Meet our staff and bring plenty of business cards to distribute. Great networking opportunity! No charge; registration requested. At the Chamber, 90 Fourth Street in Troy. Sponsored by T.J. Budd & Associates.

WEDNESDAY: 7/12 Wonder Women Mentoring Breakfast Learn how to harness the power within, build your professional and personal networks and find inspiring mentors. We’re gathering top women professionals to share their experiences by hosting a series of three 20-minute roundtables for attendees, sparking lively and candid conversations about career challenges and solutions. Table hop as you meet with mentors and discover new strategies for success. In learning from other professional women, discover the wonder woman in you! Registration and breakfast at 7:30 a.m.; program 8-9:30 a.m. At Revolution Hall, 417 River Street in Troy. Sponsored by CAP/COM FCU. Additional sponsorship available.

THURSDAY: 7/27 Rooftop Off-The-Clock After Hours The Chamber’s after-hours networking event of the summer! Connect with regional business professionals on the third floor terrace of Franklin Plaza and enjoy stunning sunset views of downtown Troy. Includes gourmet hors d’oeuvres and a cash bar. From 5:30-7 p.m. Cost is $20 members. At Franklin Plaza’s Rooftop Terrace, Fourth and Grand Streets in Troy. Sponsored by eblDocs.

SWEET THE DATE

Annual Golf Classic on Monday, August 14 Join us for a day of clubs, carts and connections on the award-winning greens of The Country Club of Troy. Sponsorship opportunities available at eventfyi.com. Contact Gabie Police at gpolce@renscochamber.com or 518.687.1238.

NEW MEMBERS

Boy Scouts of America, Twin Rivers Council Community Organization Rep: Julie Van Amburg 253 Washington Avenue Extension Albany, NY 12203 Phone: 518.809.4646 twinvrcouncil@scoua.org

Choice Physical Therapy Physical Therapy Rep: Erin Napoleon 506 Campbell Avenue Troy, NY 12180 Phone: 518.203.6761 choicепт.com

Hart Engineering Civil Engineers - Residential, Commercial, Industrial Rep: Steven Hart 1969 Ferndale Road Castleton, NY 12033 Phone: 518.365.6792

Rensco Specialized Systems Audio Visual Equipment Dealer Rep: Diane Montes Harris One Northway Lane Latham, NY 12110 Phone: 518.223.3331 rnescospecialized.com

CloseUp Conversation Sue O’Neill is the Chamber’s Communications & Web Strategies Manager. Contact her at sueon@rensochamber.com or 518.687.1243.

Rencon Specialized Systems Audio Visual Equipment Dealer Rep: Diane Montes Harris One Northway Lane Latham, NY 12110 Phone: 518.223.3331 rnscochamber.com

Have you checked out the Chamber’s newly redesigned website at rensochamber.com? Like all of our benefits and services, we’ve enhanced our website with YOU in mind, to make it easier for you to access resources and for visitors to find your business or organization. With this new website, members can:

• upload Member News quickly and easily for all visitors to view. Uploaded news items are also considered for publication in our monthly print newsletters.
• add events, trainings, galas, fundraisers and more to the Member Events Calendar.
• search and post to the Job, Internship & Volunteer Board to reach a wide business audience, including professionals looking to connect with charitable and community work.
• access the Chamber’s Economic Development Partnership’s new Commercial Real Estate Board, a comprehensive, searchable database of available industrial and office space. It’s a great resource for relocating and expanding businesses.
• take advantage of high-impact Business Exposure Opportunities including homepage headlines, specific page sponsorships, membership directory and more.

Visit rensochamber.com today!
Get the Job Done with Summer Youth Employment

The Rensselaer County Summer Youth Employment Program is seeking businesses to host work sites for income-eligible youths, ages 14-20. For businesses, this is an opportunity to get work and projects done at no cost to your business, as the employer of record is Rensselaer County. All wages/ stipends are paid by Rensselaer County Employment & Training and all mandatory insurance is provided by the county (liability, worker’s compensation and disability). Youth work for five weeks, 20-25 hours per week, and are paid minimum wage by the county. Dicated Rensselaer County businesses can host work sites for five weeks, 20-25 hours per week, and are paid minimum wage by the county. Dicated Rensselaer County businesses can host work sites for income-eligible youths, ages 14-20.

National Grid has been recognized as a 2017 World’s Most Ethical Company®, the seventh time the energy company has won the honor. Corporate Responsibility Magazine’s annual list of America’s Most Ethical Companies recognizes National Grid’s role in influencing and driving positive change. National Grid was judged based on core competencies in five categories: ethics and compliance, environmental sustainability, corporate citizenship and responsibility, culture of ethics, governance and reputation.

Join the Chamber in this economic development initiative.

Contact Us
President Kate Ollier
kollier@renscocahmber.com
p: 518.274.7020

Economic Development Resources & News at
RENSOCCHAMBER.COM/EDP
$800 million in awards available

Round VII of REDC Competition Opened May 1

New York State launched Round VII of the Regional Economic Development Council initiative, officially kicking off the annual competition for more than $800 million in state economic development resources. The Consolidated Funding Application opened to applicants on May 1. Businesses, municipalities, not-for-profits, and members of the public can apply, through a single application, for assistance from dozens of state programs for projects that create jobs and help revitalize communities.

“The Regional Economic Development Councils (REDC) have successfully brought local communities together, spurring economic growth from the ground up and creating jobs across New York,” said Governor Andrew Cuomo. “The seventh round of the REDC awards gives the regional councils the tools needed to build their communities for years to come.”

Since 2011, the first year of the initiative, over $4.6 billion has been awarded to more than 5,200 projects that are expected to create and retain more than 210,000 jobs statewide. Through six rounds of the REDC competition, the Capital Region REDC has delivered $436.9 million for 608 projects locally. Round VII of the REDC initiative will award more than $800 million in state resources across all 10 regions, including up to $225 million in performance-based grants and tax credits from Empire State Development Corp. and approximately $757 million from two dozen state agency programs. The regional councils are competing for up to $150 million in capital grants and $75 million in tax credits from the state’s SED Choice Program.

Visit key.com | Visit siena.edu | Visit rpi.edu | Visit rifenburg.com
THANK YOU!

More than 500 regional professionals enjoyed the Chamber’s 117th Annual Dinner [with a twist] at the Franklin Plaza Ballroom in Troy. From the cocktail reception and 50-showcase Business Expo to lavish culinary stations and a decadent dessert room, guests networked, dined and explored member expo booths all evening, ensuring maximum opportunities to make connections and build relationships in a fun atmosphere. The Chamber’s special after party continued the evening on the Plaza’s third floor rooftop terrace. Thank you to our generous sponsors and to all who attended for making our premier annual event a great success! View more photos at facebook.com/pg/renscochamber/photos.

THE MORE, THE MERRIER!

Join the 2017 Stroll Committee June 23

When you join the Chamber’s 35th Annual Troy Victorian Stroll Committee, you’ll meet new business contacts and assist with one of the region’s most popular community events. Mark your calendar for Friday, June 23, 8:30 a.m., in the Chamber’s first floor conference room for the initial meeting of the 2017 Stroll committee. We’ll discuss the importance of local businesses and organizations participating and brainstorm ideas to make this year’s Stroll the best ever. RSVPs are requested. We’re also seeking donations and sponsors for the Stroll. It’s a great opportunity for your business to leverage this popular event for quality public exposure! RSVP and learn more about sponsorships by contacting Events Manager Gabie Polce at gpolce@renscochamber.com or 518.687.1238.

MAXIMIZE YOUR MEMBERSHIP

Here’s a quick reminder of important benefits we offer to you and all of your employees. For a full listing of member benefits visit the Chamber website at renscochamber.com.

✔ CONSTAN T CONTACT DISC OUNTS

Chamber members receive exclusive savings on Constant Contact’s entire suite of online tools including, Email Marketing to get your audience’s attention and retain it; Social Campaigns to attract and engage fans on Facebook; Event Marketing from promotion to online registration; Online Surveys and more. Sign up for Constant Contact through our representative Erik Bunas at erik@endorphineadvisors.com and receive a discount of up to 25%, even if you’re already a Constant Contact customer.

✔ DIRE CT MAIL LISTS

Looking for a cost-effective way to build your contact list and reach out to potential clients? The Chamber’s direct mail list is the answer. If you are planning a direct mail campaign as part of your overall marketing plan, our easy-to-use list is a great source for expanding your prospects quickly and affordably. Choose from two-options: an Excel format or printed directly to mailing labels. Either way, our Direct Mail list jump-starts your targeted marketing campaign. Save time and money by requesting a customized list to suit your needs. Contact the Chamber at 518.274.7020 or visit renscochamber.com.

117th Annual Dinner [with a twist]

MIDWEST STEEL, INC.

110 COMMERCES DRIVE | BALLSTON SPA, NY 12020
PH: 518.309.3972 | MIDWESTSTEEL.COM

Complimentary Spotlights are awarded by random drawing at Chamber events. To purchase a Spotlight, contact Maureen McGuinness at mmcguinness@renscochamber.com. Members must be in good standing.

C O U N T Y   W A S T E   &   R E C Y C L I N G

1 9 2 7   R O U T E  9   |   C L I F O N T   P A R K   ,   I 2 0 6 5
P H :  5 1 8 . 8 7 7 . 7 0 0 7   |   C O U N T Y - W A S T E . C O M

County Waste & Recycling is the Capital District’s largest waste and recycling company, providing residential garbage and recycling services, commercial roll off service, industrial waste removal and construction and demolition waste collection services. In addition to waste collection, County Waste also operates transfer stations in Clifton Park and Troy and a recycling center, Sierra Processing, in Albany. The company serves the greater Capital District and parts of western Massachusetts.

“With operations spanning from as far south as Harrison to as far north as Ticonderoga, our friendly garbage and recycling drivers are a familiar sight throughout eastern New York,” said Territory Manager Brendan Pilarski, a Chamber Ambassador. “We can provide any type of waste removal service, from weekly household collection to industrial-sized construction and demolition waste collection dumpsters. More than just operating a successful business, County Waste is an active partner in the life of the communities we serve and takes great pride in our company and our associates giving back to our customers.”

County Waste’s Christmas Bike Promise is an annual bicycle drive that has donated hundreds of bikes to kids in time for the holidays. In 2016, County Waste associates raised nearly $11,000 to purchase 153 bikes for nine local nonprofits, including Catholic Charities, Northeast Parent & Child, Troy Boys & Girls Club, Nassau CEO, Hoosick Falls CEO and others (photo, right). County Waste generously sponsors charitable tournaments, local sports teams and veterans programs, including job recruitment efforts.

2017 Stroll Committee

Midwest Steel, Inc. is a full service structural steel contractor providing expertise to clients since 1968. Focused on safety, relationships, integrity, innovation and quality, Midwest Steel has expanded from its Detroit, Michigan headquarters to branches in Cape Canaveral, Florida; Petersburg, Indiana; Ontario, Canada; and, most recently, Ballston Spa, New York in order to serve the Capital District.

“Midwest Steel is thrilled to call the Capital District a home-away-from-home,” said Business Manager Dino Benedict. “The strong relationships we have built here with our clients and workforce have made us feel a welcome part of a close knit family. Midwest Steel anticipates an abundant future in the region and with its welcoming communities.”

Midwest Steel is widely respected as an experienced structural steel contractor with an outstanding track record and demonstrated expertise working in complex and dynamic environments. The company skillfully handles coordination, planning and use of cranes, helicopter lifts and equipment on site while maintaining the highest levels of safety. Services include design/build, design/assist, steel fabrication/erection, precast erection and virtual construction. Midwest Steel has expanded throughout New York with projects in Utica, Syracuse, Buffalo, Poughkeepsie and New York City. The company’s work has included hospitals, semiconductor facilities, office buildings, casinos, industrial facilities and auto plants. Midwest Steel clients include NASA, United States Air Force, General Motors and Mercedes Benz. The company is the preferred maintenance contractor for U.S. Steel Corporation for the past 20 years and the “contractor of choice” for Fastenal.

Register for all Chamber events online at RENSCOCHAMBER.COM/EVENTS

05 | MAY 2017
Member Milestones

Thank you for your valued investment in the Chamber. Congratulations to these milestone members:

**50+ YEARS**
- Vanderheyden Hall (1964)

**45 YEARS**

**30 YEARS**
- Hanson Well Drilling & Pump Co. (1987)

**25 YEARS**
- Rensselaer County IDA (1992)
- Middlebrook Farms (1992)

**15 YEARS**
- City of Rensselaer (2002)

**10 YEARS**
- Carter Cowboy, PC (2007)
- Crawford Door & Window Sales (2007)
- Troy Boys & Girls Club (2007)
- Town of East Greenbush (2007)

**2017 BOARD OF DIRECTORS**

**JOHN M. AHERN**, Board Chair*
Rifenburgh Construction, Inc.

**KELLI ARNOLD**
KeyBank, NA

**VICTORIA CAROSELLA BAECKER**
CDPHP

**CHRISTOPHER BURKE***
Unity House of Troy, Inc.

**LISA DESPARD**
Action Window Cleaning Co., Inc.

**MICHAEL A. DIACETIS***
National Grid

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**RICK MURPHY**
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**LARRY NOVIK**
Bonacio Construction, Inc.

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**MEL QUINLAN**
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**PAMELA REHAK**
St. Peter’s Health Partners

**NICOLE STEIN***
SEFCU

**JEFFREY VUKELIC**
Saratoga Eagle Sales & Service

**DR. DONNA WATSON**
Enlarged City School District of Troy

* Executive Committee members.

COST-EFFECTIVE TRAINING

Quick Learn PowerPoint Session on June 6

Train yourself and your staff at considerable cost savings with Quick Learn: Building Effective PowerPoint Presentations. Review the principles of effective PowerPoint presentation design and delivery. Learn about organizing content and presentation planning, formatting, slide masters, color usage, transitions, animations and many other tips from the experts at MicroKnowledge, Inc. Seating is limited; sign up today!

M A K E   T H E   M O S T   O F   Y O U R   M E M B E R S H I P

Member Benefits Breakfast on June 28

Designed for new and existing members and their employees, this program is a great way to maximize your Chamber membership. Discover all the value-added benefits available to you and learn how the Chamber markets, develops and connects to promote its members. Get to know our staff and bring plenty of business cards to network with fellow Chamber professionals. There is no cost to attend but registration is requested. Sign up today!

S T R A T E G I E S   F O R   S U C C E S S

Discover Your “Wonder Woman” on July 12

Learn how to harness the power within, build your professional and personal networks and find inspiring mentors at the Chamber’s upcoming Wonder Women Mentoring Breakfast. We’re gathering top women professionals to share their experiences by hosting a series of three 20-minute roundtables for attendees, sparking lively and candid conversations about career challenges and solutions. Table hop as you meet with mentors and discover new strategies for success. Following the roundtables will be break-out sessions for even more discussion. Topics include: the evolving role of mentorship; the art of negotiation; how to incorporate a more diverse and inclusive workplace; and the balancing act between personal & professional life. Sign up now for an event that will give you “a-ha!” moments, new connections and take-away solutions. In learning from other professional women, discover the wonder woman in you!

Quick Learn: Building Effective PowerPoint Presentations is on Tuesday, June 6 at the Chamber, 90 Fourth Street in Troy. Sign up at renscochamber.com/events. Registration and lunch at 11:45 a.m.; program 12-1:15 p.m. No cost; registration requested. Sponsored by CAP COM FCU.

Member Benefits Breakfast is on Wednesday, June 28 at the Chamber, 90 Fourth Street in Troy. Sign up at renscochamber.com/events. Registration and breakfast at 7:30 a.m.; program 8-9:30 a.m. No cost; registration requested. Sponsored by Thomas R. Judd & Associates.

Member Benefits Breakfast is on Wednesday, July 12 at Revolution Hall, 417 River Street in Troy. Registration and breakfast at 7:30 a.m.; program 8-9:30 a.m. $35 members; $50 member walk-ins; $70 future members. Sponsored by CAP COM FCU. Additional sponsorship opportunities are available. Contact Events Manager Gabie Polce at gpolce@renscochamber.com or 518.687.1238.

Register now for Wonder Women Mentoring Breakfast on Wednesday, July 12 at Revolution Hall, 417 River Street in Troy. Registration and breakfast at 7:30 a.m.; program 8-9:30 a.m. $35 members; $50 member walk-ins; $70 future members. Sponsored by CAP COM FCU. Additional sponsorship opportunities are available. Contact Events Manager Gabie Polce at gpolce@renscochamber.com or 518.687.1238.

MAKE THE MOST OF YOUR MEMBERSHIP

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STRAATEGIES FOR SUCCESS

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FOR IMMEDIATE RELEASE:

Solarize Albany is now serving ALL of the Capital Region!

This not-for-profit group has hand-picked trusted, local installers to offer solar at an extreme discount.

Hudson Solar was selected to be a proud partner of the Solarize Albany campaign. Hudson Solar has been installing solar electric systems in upstate New York since 2003 and provides superior quality and service.

We are excited to bring solar to your community with three panel options and special low pricing. Contact us today:

Call (866) 452-7652 or visit www.HudsonSolar.com
Looking to downsize your home, but not your lifestyle?
Come learn the 55 reasons the smart money moves to The Spinney!

① Brand new construction
② Live among your friends and peers
③ Pet friendly community
④ One-story living: no more stairs!
⑤ Emergency maintenance available 24/7
⑥ Private front porch and back patio
⑦ Monthly activities for all interests
⑧ Ten Minute Drive to Downtown Albany
⑨ Brand new spacious Clubhouse with Fitness Center, Media Room, Full Kitchen, and more!
⑩ Attached, direct access garage with automatic opener

…to learn the many other reasons why The Spinney is the right community for you, come visit us today!

(518) 479-0800 • 2490 Pond View, Castleton, NY 12033 • www.TheSpinneyAtPondView.com