



LEADERSHIP

INSTITUTE CLASS OF 2018

The Leadership Institute is an award-winning, skills based professional development program that incorporates a “learning from leaders” approach to successful leadership training.

MISSION STATEMENT

Provide an opportunity to develop an individual’s leadership, entrepreneurial and team building skills, increasing his or her value to their organization and to the greater community.

LEARNING FROM LEADERS

The Leadership Institute is an innovative approach to the traditional leadership model. Exceptional individuals strengthen their skills through interactive discussions and critical analysis. Professionals from diverse backgrounds learn from senior level executives across many sectors resulting in a truly unique educational experience.

The program integrates leadership skill building with valuable networking opportunities. As participants explore leadership styles, examine options and establish relationships, they gain the skills necessary to make a more valuable contribution to their employers.

FORMAT

The Leadership Institute begins with a one-and-a-half-day retreat at the YMCA’s Camp Chingachgook on Lake George. The retreat will begin the leadership training, personal development and team building processes. Subsequent sessions of the Institute are held once a month, from October through March, with graduation in late March. Each full-day session runs from 8:00 a.m. to 5:00 p.m. Attendance at all sessions is mandatory to complete the program. Each monthly session focuses on one major skill building topic. Components of the day include keynote speakers, roundtable and panel discussions, and interactive learning opportunities.

WHO SHOULD APPLY

The ideal candidates for participation in The Leadership Institute are individuals poised to make the transition to a higher level within their organizations and are eager to advance professionally and to assume increased responsibility. They have a constant thirst for learning and eagerly seek out educational opportunities in their work setting and in their personal lives. Professional development and career progression are important to them.

COMMITMENT & COST

The Leadership Institute requires a significant commitment by participants and their employers. Each participant is required to attend the overnight retreat and all monthly class sessions. **Program tuition is \$2,300 for Chamber members and \$2,800 for non-Chamber members.** Partial scholarships are available based on need. The tuition covers program costs for the monthly sessions and the retreat, including all program materials, meals and graduation ceremony.

APPLICATION & SELECTION

The Leadership Institute application is attached. Please fill out this form completely and return it to the Chamber by **Wednesday, May 17, 2017 at 5:00 p.m.** Enrollment is limited. Applications received after the registration deadline will not be accepted. Approximately 26 individuals will be chosen by the selection committee to participate in the program. For more information or questions contact Gabie Polce, events manager, at 518.687.1238 or gpolce@renscochamber.com.



HEAR WHAT THE COMMUNITY IS SAYING ABOUT *THE LEADERSHIP INSTITUTE*

CLASS OF 2018 SKILL SETS & SESSION DATES



"At KeyBank, we believe the promise for the future lies in the ability to continually cultivate leaders with vision, integrity and a passion for the communities they serve. The Rensselaer County Regional Chamber of Commerce shares this belief, and we are happy and proud to support *The Leadership Institute*, a program that for many years has helped participants become better leaders by teaching them that leadership is about proactively making a difference in the lives of others."

RUTH MAHONEY

CAPITAL REGION MARKET PRESIDENT, KEYBANK, N.A.

Overnight Retreat
09.07.17 & 09.08.17

*Leadership &
Strategic Thinking*
10.13.17

Communication
11.17.17

*Balancing the
Professional Career &
Personal Life*
12.08.17

Financial Management
01.12.18

*Human Resources &
Organizational
Development*
02.09.18

*Board Development &
Service*
03.09.18

*Graduation Ceremony &
Dinner*
03.22.18



"When I reflect upon the people, events and choices that have impacted and shaped my career, one program that was of particular importance, and that I am forever grateful for, is *The Leadership Institute*. This program is a unique and rare opportunity to develop strong bonds with ambitious colleagues and to learn from the experiences shared by some of this region's most impressive and successful leaders. This is an opportunity that should be seized by every entrepreneur, rising star, up-and-comer and aspiring leader in our community."

GEORGE E. LAMARCHE III

FOUNDER & PARTNER, LAMARCHE SAFRANKO LAW FIRM & CLASS OF '09



"The Phoenix's strategic direction calls for leaders who can make informed strategic decisions, possess strong strategic problem-solving ability, demonstrate the capacity to work through organizational complexities and have excellent communications and team leadership skills. *The Leadership Institute* is designed to enhance and strengthen the critical competencies necessary for successful leaders while reinforcing the importance of community and networking opportunities. Talent development is a top priority and focus for our leaders and *The Leadership Institute* continues to exceed our expectations."

MARY MARTINEZ

2ND VICE PRESIDENT, HUMAN RESOURCES, THE PHOENIX COMPANIES



"*The Leadership Institute* is a superb professional development program. The program offers the next generation of leaders an opportunity to gain the skills and expertise necessary to advance their careers. At the same time, it is an excellent tool to retain talented individuals in the Capital Region ...individuals with the potential to make valuable contributions to our community."

DR. JAMES REED

PRESIDENT & CEO, ST. PETER'S HEALTH PARTNERS



"I thoroughly enjoyed *The Leadership Institute* and the opportunity to hear such varying points of view and connect with high level executives in the region. Speakers challenged us to think differently and reminded us about important things we may have known but not always practiced on a regular basis. As a class we had many opportunities to work together and discuss differing approaches to situations. It was wonderful to learn from not only the presenters but also my fellow future leaders."

DENISE ZIESKE

EXECUTIVE DIRECTOR FOR WORKFORCE DEVELOPMENT,
SCHENECTADY COUNTY COMMUNITY COLLEGE & CLASS OF '15

**THE LEADERSHIP INSTITUTE IS A PROGRAM OF THE
RENSSELAER COUNTY REGIONAL CHAMBER OF COMMERCE AND IS PROUDLY SPONSORED BY:**



KeyBank



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